

# A Biotechnology Equipment Manufacturer Driving **Operational Harmony** with Dynamics 365

#### About the Company

A global provider of advanced laboratory automation systems supporting pharmaceutical and biotech research, with 250+ employees worldwide.



### 🐫 Industry

Biotechnology Equipment Manufacturing

#### Workforce

250+

**Presence United States** 

### Service



D365 Finance & Supply Chain Management



Microsoft Teams



Azure Infrastructure



Azure DevOps

01

02



Azure Data Factory



**Azure Analytics** & Fabric



Power BI



PIM Integration



**Ø** 

Automation

Treasury & Tax

Compliance



Services

Solution

#### **ERP & Project Management Backbone**

Implemented D365 Finance & Supply Chain Management for project accounting, budgeting, and integrated lifecycle management across engineering, manufacturing, supply chain, and finance.

#### **Cloud & Data Integration**

Leveraged Azure Infrastructure for scalable hosting, Azure Data Factory for automated data pipelines, and Azure Analytics/Fabric for centralized reporting with unified data models.

#### **Automation & Compliance**

Automated vendor payments, tax compliance, and accounts payable processes, reducing revenue leakage and errors.

### 03

04

#### **Standardization & Collaboration**

Established consistent naming conventions, improved data integrity, and facilitated adoption with Microsoft Teams collaboration during rollout.

#### **Real-Time Analytics & Dashboards**

Deployed Power BI dashboards for live visibility into project costs, financials, inventory, and WIP, enabling data-driven decision-making.

## 05

#### **Results and Outcomes**

- Achieved real-time, accurate project and financial reporting.
- · Reduced revenue leakage with automated compliance and payment processes.
- Accelerated workflows by automating manual tasks across departments.
- Improved visibility into inventory, shipments, and work-in-progress.
- Increased collaboration across finance, operations, and engineering teams.
- Enhanced scalability to support global growth and future innovation.
- Boosted stakeholder confidence through consistent, reliable business data



