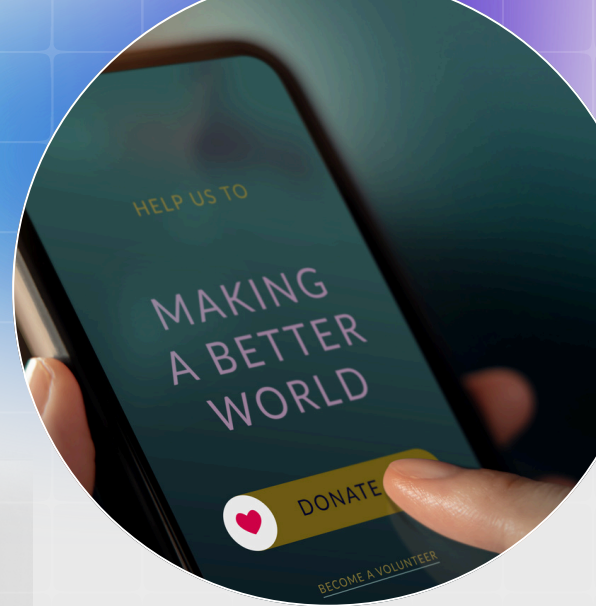


A Global Non-Profit Educational Organization

Automating Membership, **Finance, and Tax Processes** with D365 and API Integrations



About the Company

A U.S.-based non-profit educational organization headquartered in Englewood, Colorado, empowering individuals to improve their public speaking and leadership skills. With a presence in 148 countries, the organization supports over 270,000 members and 14,200+ clubs worldwide through structured learning and leadership programs.

Industry

Membership & Association – Education & Non-Profit

Workforce **500+** Presence **Global (148 Countries)**

Service

D365 Finance & Supply Chain Management

D365 Customer Engagement

Power Platform

Power Automate

Power BI

Dual Write

Avalara Tax Integration

3PL Integration

Bank Reconciliation Automation

API Integration

Solution

ERP & CRM Modernization **01**

Upgraded from Dynamics GP to D365 Finance & Supply Chain Management and D365 Customer Engagement, creating a unified platform for finance, membership, and operations.

Membership Management Automation **02**

Developed a Membership Information Management application using D365 and Power Platform for real-time synchronization of members, clubs, and regions across systems.

API-Driven Integration Ecosystem **03**

Implemented 100+ APIs to connect Sitecore Membership Portal, E-commerce platform, D365 Sales & Customer Service, 3PL logistics, and payment gateways, ensuring seamless data flow.

Financial Automation & Reconciliation **04**

Enabled automated revenue and payment journal generation, intelligent deferred revenue management, and complete bank reconciliation through Power Automate and SFTP workflows.

Tax Compliance Integration **05**

Integrated Avalara via custom APIs to automate tax calculation, retrieval, posting, and confirmation across memberships, awards, digital certificates, and gift orders.

Real-Time Analytics **06**

Delivered Power BI dashboards for transaction monitoring, reconciliation accuracy, and performance tracking.

Results and Outcomes

- Reduced membership payment processing time from several hours to real-time.
- Automated reconciliation eliminated manual effort and financial discrepancies.
- Achieved transaction-level visibility with real-time revenue journals.
- Efficiently processed millions of membership orders during global renewal cycles.
- Improved financial transparency, audit readiness, and compliance.
- Enhanced member experience through faster renewals and special pricing capabilities.
- Streamlined collaboration between finance, membership, logistics, and customer service.