

### **DynaTech** | Systems

What Sets Us Apart

## DynaTech's Competitive Advantage

Backed by years of expertise and a team of skilled professionals, DynaTech Systems stands at the forefront of the IT services industry. Our extensive portfolio includes cutting-edge solutions in cloud, ERP and CRM implementation, data analytics, artificial intelligence, and more.

We prioritize long-term partnerships built on collaboration and trust, delivering innovative, scalable, and secure solutions to keep our clients ahead in a rapidly evolving landscape.























# Microsoft Cloud Capabilities



### Cloud



Azure Infra



Event Grid



Azure



API Management





Synapse **Analytics** 



Service Bus



Load Testing



### **Business Applications**



Marketing

Customer

Service



Sales

Field

Service





Finance

Finance &



SCM

Project

**Operations** 

Operations



Commerce



Human Resources



### Low Code)



Power **Pages** 



Copilot Studio



Builder



Apps



**Functions** 

Data

**Factory** 

Power



### Data & BI



**Fabric** 

Data



**Dataverse** 

Data

Factory



Power BI

Data

Science



Customer

Insights

Data

Warehouse



OneLake

Lakehouse



Data

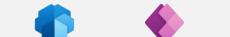
Engineering







**Real-Time** Intelligence



Power

**Automate** 

USA | CANADA | UK | INDIA

Microsoft **Purview** 



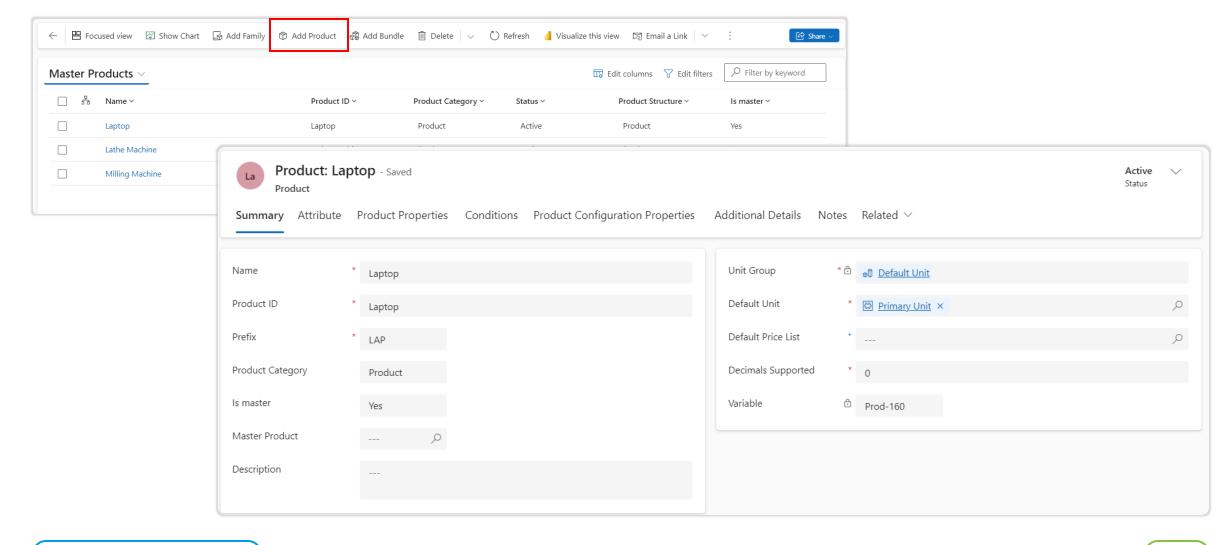
# CPQ for Dynamics 365 CRM







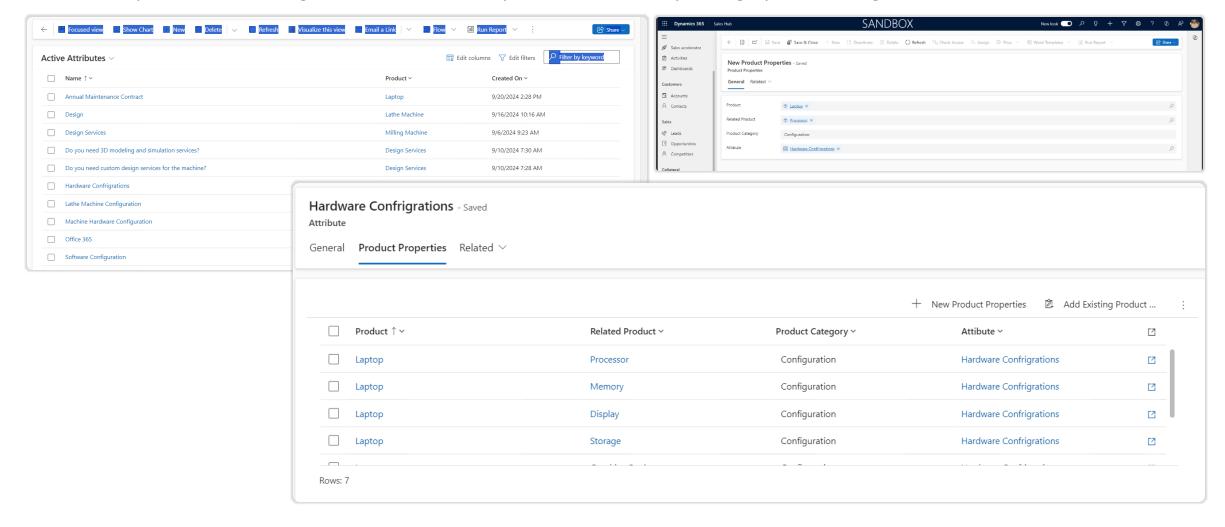
Easily create new products in just a few clicks by navigating to the "Master Products" section. Add all key details effortlessly, ensuring your product catalog is always up to date and ready for seamless configuration.



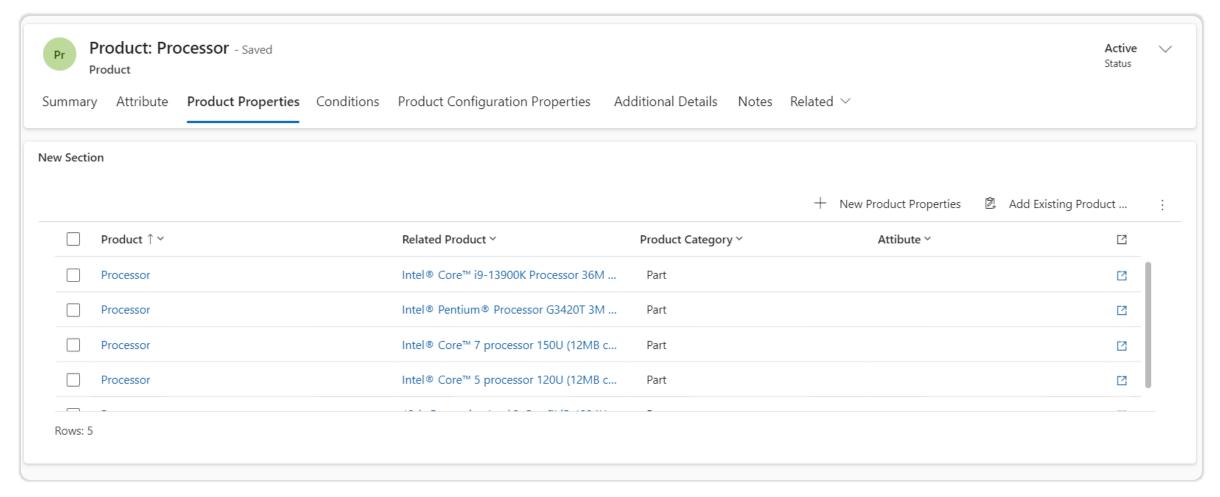




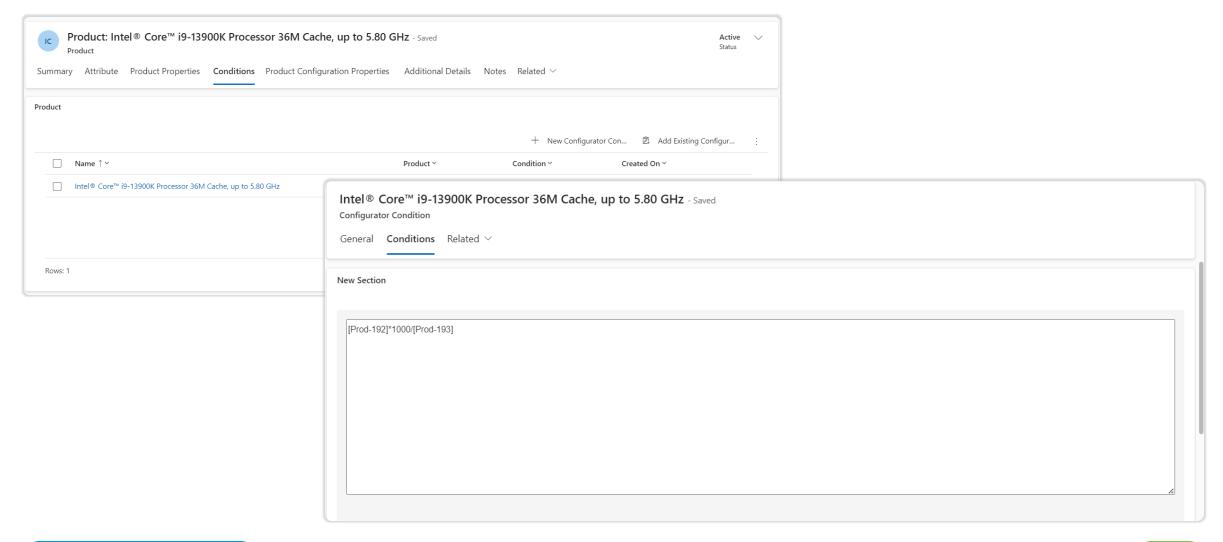
Enhance your product configurations in the "Attributes" section by adding new attributes or components with ease. In the Product Properties tab, manage and customize components effortlessly to align your offerings with customer needs.



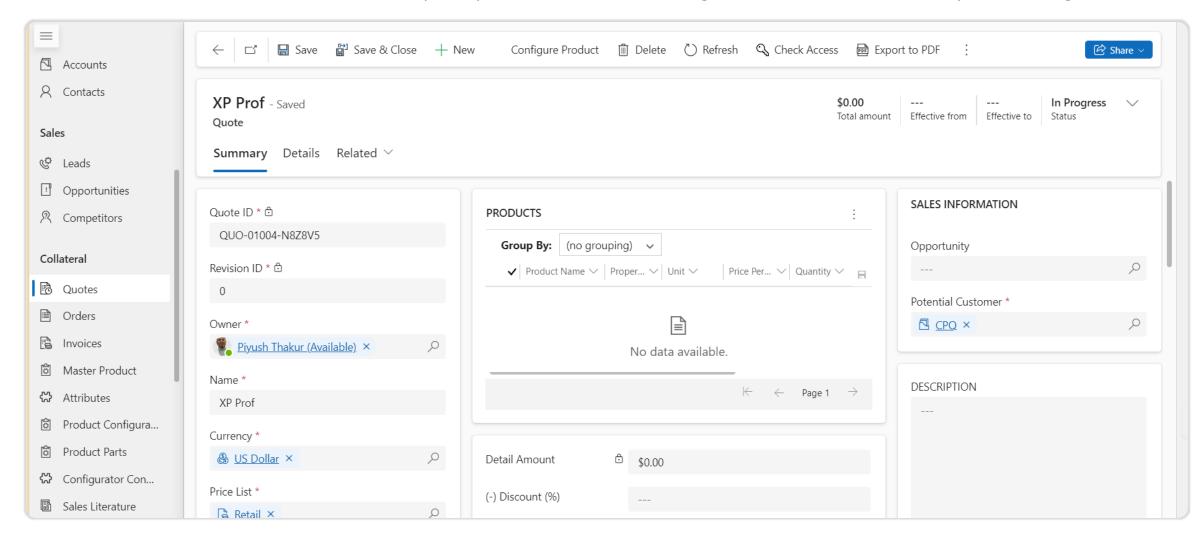
Unlock the potential of your components by selecting a Related Product and exploring its attribute variants. Create new variants seamlessly by clicking "New Product Properties," and enhance your offerings by defining attributes and options as "Parts" under the Product Properties section.



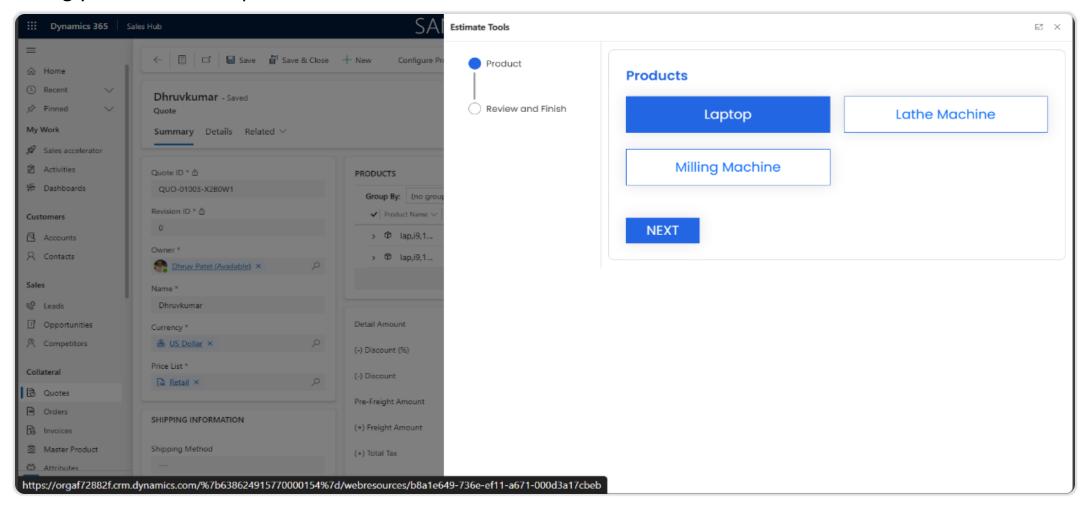
Easily select a product or service from your chosen category to streamline pricing. Set the price and product code directly in the Configurator condition or create pricing functions based on combinations of other variants for added flexibility.



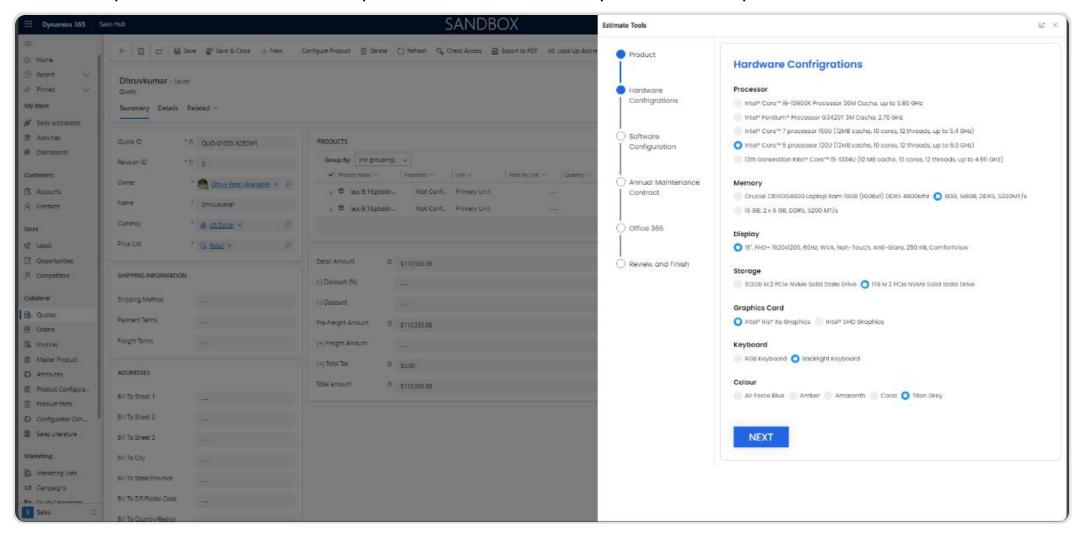
Navigate to the "Quotes" section and click "New Quote" to kickstart your quoting process. Enter essential details like Name, Potential Customer, and Pricelist, then save your quote and click on "Configure Product" to customize your offering further.



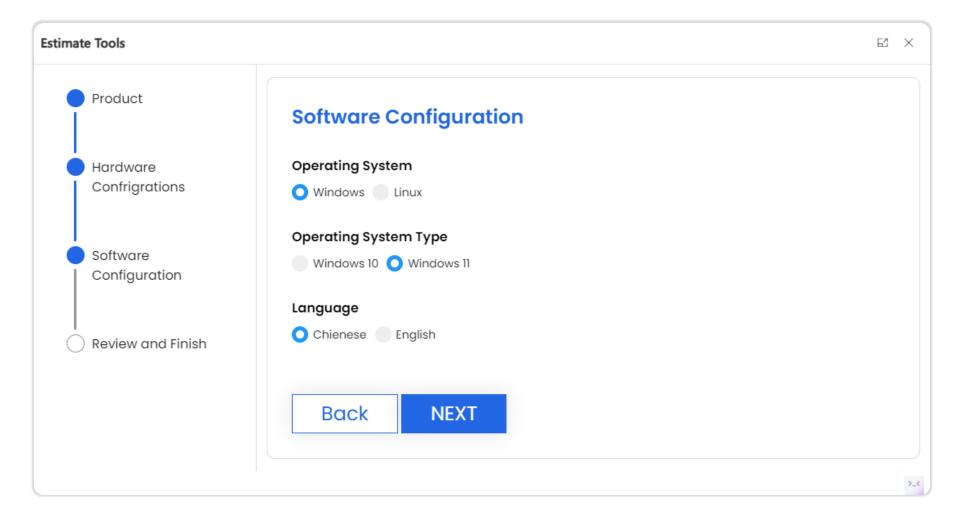
Select the product you wish to configure and unlock a wealth of detailed options tailored to each category. For example, choosing "Laptop" will instantly display all available Hardware Configurations and Software options in the CPQ system, empowering you to create the perfect solution.



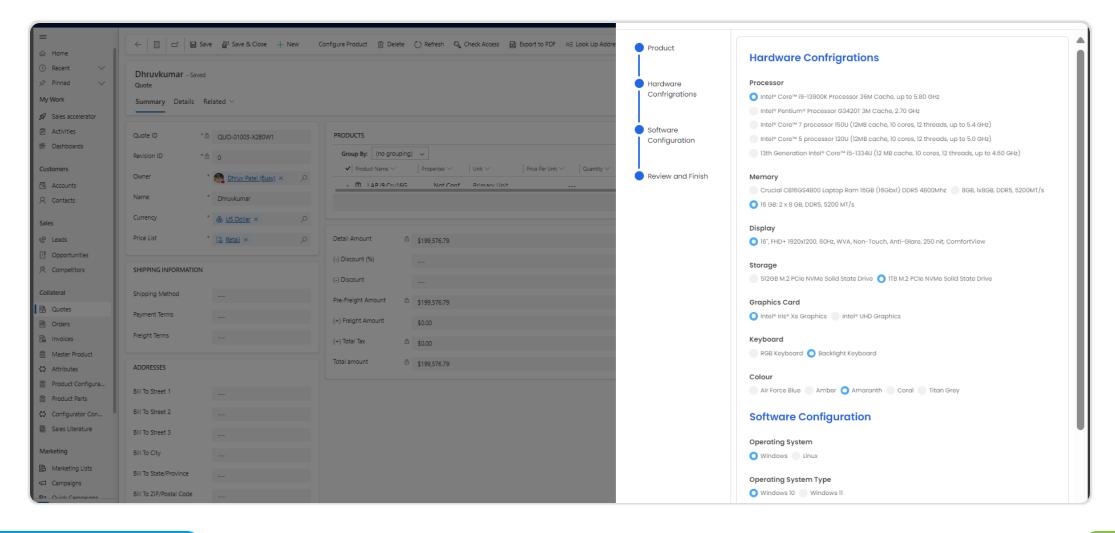
In the Hardware Configuration section, effortlessly select key specifications such as processor type, memory, storage, and color. Tailor each product to meet customer preferences and deliver a personalized experience that stands out.



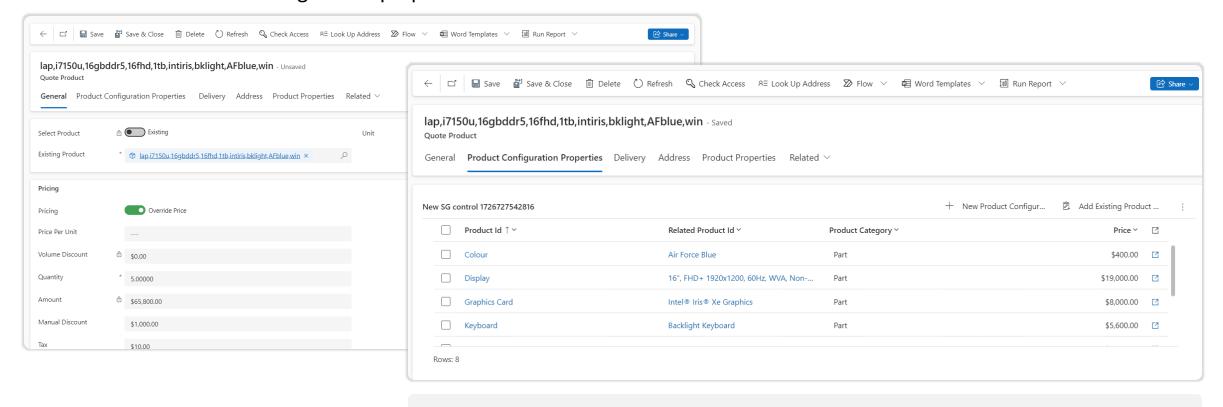
In the Software Configuration section, effortlessly select the Operating System, its Version, and Language to meet specific needs. Customize additional details to ensure the software perfectly aligns with your customer's requirements.



In the Review and Finish section, users will enjoy a summarized view of their selections made throughout the questionnaire. This overview ensures that every detail is accurate and aligns with their preferences before finalizing the configuration.



After completing your selections based on the chosen configuration, click the "Submit" button to finalize your choices. This action generates a sales order line that captures all specific variant details and customizations, with a detailed breakdown available under Product Configuration properties.



Note: During the entire process, users enjoy the flexibility to revisit any previous step and adjust their choices with ease. This allows for seamless revisions of product models and accessories, comparisons of different configurations, modifications of specific options, and exploration of all available choices before finalizing their selection.



Want to know more?

## **Contact Us!**

DynaTech Systems has proudly served clients seeking advanced tech solutions across the globe with top-notch precision and excellence.

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#### **Visit Our Website**

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