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Accelerate Business

What Sets Us Apart

# DynaTech's Competitive Advantage

Backed by years of expertise and a team of skilled professionals, DynaTech Systems stands at the forefront of the IT services industry. Our extensive portfolio includes cutting-edge solutions in cloud, ERP and CRM implementation, data analytics, artificial intelligence, and more.

We prioritize long-term partnerships built on collaboration and trust, delivering innovative, scalable, and secure solutions to keep our clients ahead in a rapidly evolving landscape.



**150+**

Global Projects

**100+**

Happy Clients

**420+**

Expert Minds

# Microsoft Cloud Capabilities



## Cloud



Azure  
Infra



Azure  
Services



Logic  
Apps



Service  
Bus



Functions



Event  
Grid



API  
Management



Synapse  
Analytics



Load  
Testing



Data  
Factory



## Business Applications



Marketing



Sales



Finance



SCM



Commerce



Customer  
Service



Field  
Service



Finance &  
Operations



Project  
Operations



Human  
Resources



## Low Code



Power  
Pages



AI  
Builder



Power  
Apps



Power  
Automate



Copilot  
Studio



## Data & BI



Fabric



Dataverse



Power BI



Customer  
Insights



OneLake



Data  
Engineering



Copilot



Data  
Lake



Data  
Factory



Data  
Science



Data  
Warehouse



Lakehouse



Microsoft  
Purview



Real-Time  
Intelligence

# Contract Management System

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This view enables users to track and manage contract requests efficiently. It integrates task execution, including assigning requests across multiple departments.

The screenshot displays the Dynamics 365 Contract Management interface. The top navigation bar includes 'Dynamics 365', 'Contract Management', a search bar, and a 'SANDBOX' environment indicator. The left sidebar shows a navigation menu with options like Home, Recent, Pinned, Legal, Contract Management (selected), Contracts, Counterparty Add Re..., Contract Types, Risks, Counterparties, Business Units, Performance Monito..., Cases, and Contract Templates. The main area shows a table titled 'Contract Request/Review\*' with columns: Name, Uniqu..., Vendo..., Business ..., Type Of Contract, Contract F..., Status Reason, Owner, and Created On. The table lists 12 contract requests with details such as names (e.g., 'Contract Deal with DynaTech Syste...', 'FedEX deal for Transportation'), unique IDs (e.g., CR-1067, CR-1066), vendors (e.g., JUAN-01, 1064-01), business units (e.g., Finance, Marketing), contract types (e.g., Master Services Agreement, Data Sharing Agreement), contract values (e.g., R12 345,00, R4 327,00), status reasons (e.g., Pending Allocation, Procurement Approva...), owners (e.g., Manish Pat..., Deepansh..., Mrunal Sh..., Saurabh T..., Pratik Patel), and creation dates (e.g., 2024/03/08, 2024/03/07). The bottom of the table shows '1 - 50 of 67' and a 'Show desktop' button.

Name	Uniqu...	Vendo...	Business ...	Type Of Contract	Contract F...	Status Reason	Owner	Created On
Contract Deal with DynaTech Syste...	CR-1067	JUAN-01	Finance	Master Services Agreement	R12 345,00	Pending Allocation	MP Manish Pat...	2024/03/08
FedEX deal for Transportation	CR-1066	JUAN-01	Finance	Master Services Agreement	R12 345,00	Procurement Approva...	DM Deepansh...	2024/03/07
UPS Inc. Deal	CR-1065	1064-01	Finance	Master Services Agreement	R12 354,00	Drafting stage	MP Manish Pat...	2024/03/07
XPO Logistics Contract	CR-1064	JUAN-01	Finance	Master Services Agreement	R4 345,00	Pending Business Sub...	MP Manish Pat...	2024/03/06
Morningstar Raw Materials	CR-1063	JUAN-01	Finance	Master Services Agreement	R12 346,00	Procurement Approva...	DM Deepansh...	2024/03/06
Collaboration with Ford	CR-1062	1064-01	Finance	Master Services Agreement	R1 234,00	Pending Business Sub...	MP Manish Pat...	2024/03/05
Grand Victoria Ltd. Deal for Materials	CR-1061	JUAN-01	Finance	Master Services Agreement	R4 327,00	Procurement Approva...	MS Mrunal Sh...	2024/03/05
Schneider Deal	CR-1060	ANDR-10	Marketing	Data Sharing Agreement	R100 000,00	Drafting stage	ST Saurabh T...	2024/03/05
Carbon Hospitality Collaboration	CR-1059	A1SH-01	Operation and !	Master Services Agreement	R83 878,00	Drafting stage	PP Pratik Patel	2024/03/05
CM Financial Services Ltd Deal	CR-1058	JUAN-01	Finance	Master Services Agreement	R12 346,00	Drafting stage	DM Deepansh...	2024/03/05
IT Equipment's Deal with Lenovo	CR-1057	1064-01	Sales	Data Sharing Agreement	R10 000,00	Drafting stage	ST Saurabh T...	2024/03/05



Procurement department users can initiate and route contract requests to Business Department personnel, ensuring efficient task management via the timeline feature. The system allows selection of multiple business units and counterparties for comprehensive contract fulfillment.

The screenshot displays the Dynamics 365 Contract Management interface. The top navigation bar includes 'Dynamics 365', 'Contract Management', a search bar, and a 'SANDBOX' environment indicator. The left sidebar shows a navigation menu with options like Home, Recent, Pinned, Legal, Contract Management, Contracts, Counterparty Add Re..., Contract Types, Risks, Counterparties, Business Units, Performance Monito..., Cases, and Contract Templates. The main content area is titled 'FedEX deal for Transportation - Saved' and 'Contract Request'. It features a 'General' tab and a 'Timeline' section. The 'General' tab contains fields for Name, Unique Reference Number, Existing Request Form, Existing Contract, Contracting Parties, and Counterparty. The 'Timeline' section shows a recent activity log with a note from Manish Patel. The 'Counterparty Primary Contact(Reviewer)' section lists contact details for Dean Eurman.

Field	Value
Name	FedEX deal for Transportation
Unique Reference Number	CR-1068
Existing Request Form Unique Reference Number	---
Existing Contract Reference Number	---
Business Units	Finance
Other Business Units	Sales, Marketing
Description	Finance
Dimension Value	FT
Counterparty	1064-01

**Timeline**

Search timeline

Enter a note...

**Recent**

Modified on: 19:41

Email from: Manish Patel Active

Transportation Details with Quotation

Dear Deepanshu, Please Find The Deal details which we want to Collaboration for the Transp...

1.xlsx

View more

**Counterparty Primary Contact(Reviewer)**

Field	Value
Contact Name	Dean Eurman
Contact Number	08289015720000
Email Address	DeanEurman12@FedEX.com

The system can return contract requests to Procurement if an incorrect Business Department is selected. It supports document uploads with full visibility and review access for authorized users.

The screenshot shows the Dynamics 365 Contract Management interface. The top navigation bar includes 'Dynamics 365', 'Contract Management', a search bar, and the 'SANDBOX' environment. The left sidebar lists navigation options: Home, Recent, Pinned, Legal, Contract Management, Contracts, Counterparty Add Re..., Contract Types, Risks, Counterparties, Business Units, Performance Monito..., Cases, and Contract Templates. The main content area displays a 'FedEX deal for Transportation' contract request, saved by Manish Patel. The 'Attachment Document' tab is active, showing a table of attachments:

Name	Created On
Deal Details	2024/03/11 19:52
Deal Quotation	2024/03/11 19:54

The status is 'Pending Business Submission' and the owner is 'Manish Patel'. The bottom of the interface shows '1 - 2 of 2' and 'Page 1'.

The system's risk assessment feature allows users to add predefined or new risks, tracking their origin and associated comments. After completing the details, the Business User can submit the request for approval.

The screenshot displays the Dynamics 365 Contract Management interface. The top navigation bar includes the Dynamics 365 logo, a search bar, and the 'SANDBOX' environment label. The left sidebar shows the navigation menu with 'Contract Management' selected. The main content area shows a contract request for 'FedEX deal for Transportation' with a status of 'Pending Business Submission'. The 'Risks' tab is active, displaying a table of identified risks.

Name (Risk) ▾	Mitigation (Risk) ▾	User Type ▾	Comment ▾
Failure by the service provider to apply best pra...	Clause on agreed industry standards to be implemented	Business User	To be more Specific and Focused when it ...

1 - 1 of 1

Contract Owner and/or Risk Office to add risks not identified above

Name ▾	Mitigation ▾	User Type ▾	Comment ▾
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No data available



Approval involves Risk, Procurement, and Legal Departments, with features for notifications, rework, and email alerts to managers. Users can assign requests based on workload and stop or resume the SLA as needed.

The screenshot displays the Dynamics 365 Contract Management interface. The top navigation bar includes 'Dynamics 365', 'Contract Management', a search bar, and a 'SANDBOX' environment indicator. The left sidebar shows a navigation menu with options like Home, Recent, Pinned, Legal, Contract Management, Contracts, Counterparty Add Re..., Contract Types, Risks, Counterparties, Business Units, Performance Monito..., Cases, and Contract Templates. The main content area is titled 'FedEX deal for Transportation - Saved' and shows a 'Contract Request' form. The form has tabs for 'General', 'Attachment Document', 'Risks', 'Notes', and 'Related'. The 'General' tab is active, showing fields for Name, Unique Reference Number, Existing Request Form, Existing Contract, and Contracting Parties. The 'Contracting Parties' section lists Business Units (Finance, Sales, Marketing), Description (Finance), Dimension Value (FT), and Counterparty (1064-01). A right-hand panel shows a 'Timeline' with recent events, including email notifications from Deepanshu Main and Manish Patel regarding the contract request.

**Contract Request Details:**

- Name: FedEX deal for Transportation
- Unique Reference Number: CR-1068
- Existing Request Form Unique Reference Number: ---
- Existing Contract Reference Number: ---

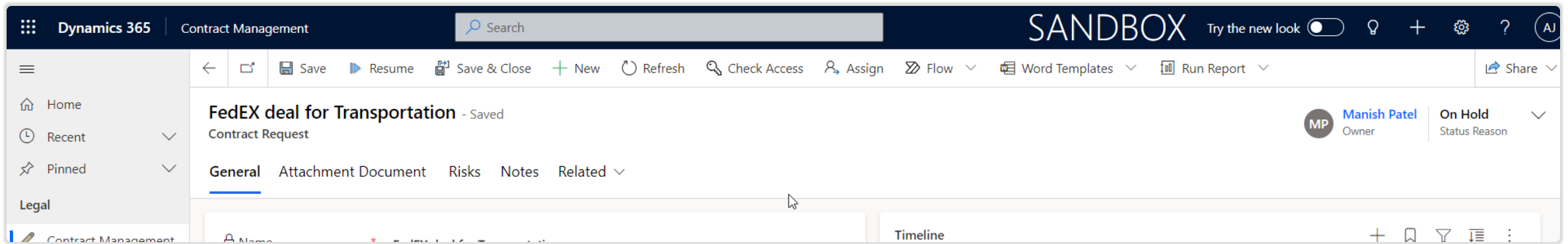
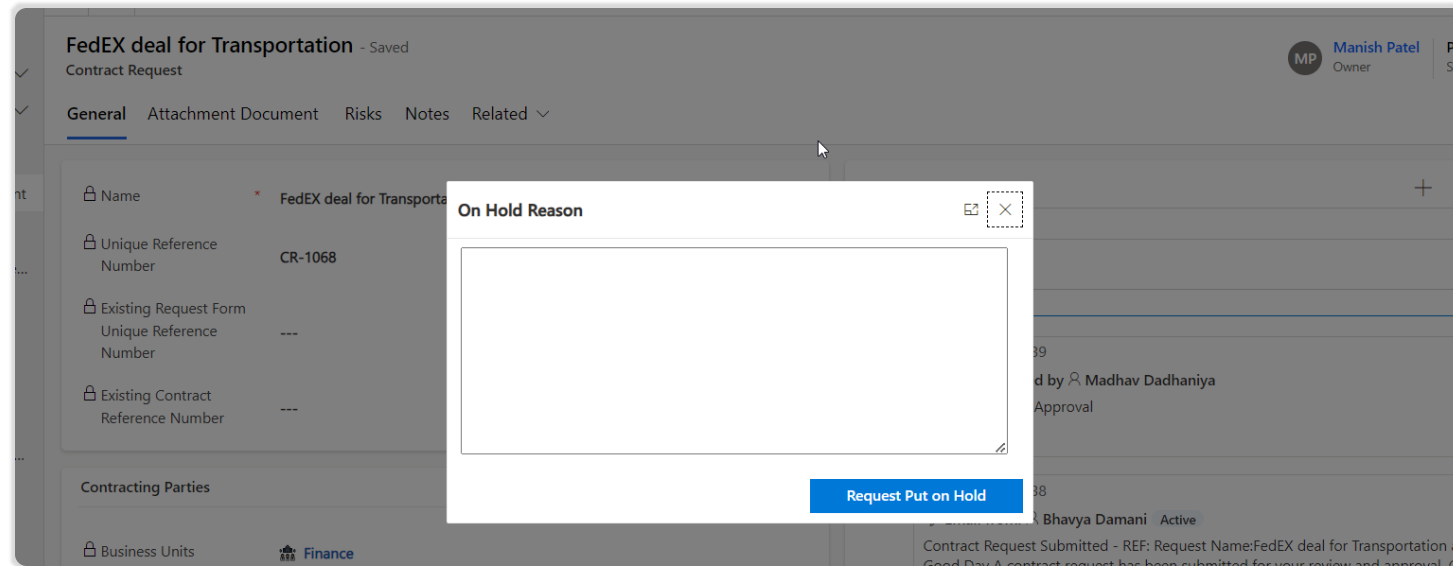
**Contracting Parties:**

- Business Units: Finance
- Other Business Units: Sales, Marketing
- Description: Finance
- Dimension Value: FT
- Counterparty: 1064-01

**Timeline:**

- Modified on: 17:59  
Email from: Deepanshu Main (Active)  
Contract Request Submitted - REF: Request Name:FedEX deal for Transportation and Reference ...  
Good Day A contract request has been submitted for your review and approval. Click here to ac...  
View more
- Modified on: 16:24  
Email from: Manish Patel (Closed)  
Contract Request Initiated/Submitted - REF: Request Name:FedEX deal for Transportation and R...  
Good Day A contract request has been initiated/submitted on your behalf please review and/or...  
View more
- Modified on: 16:11  
Email from: Manish Patel (Active)  
Transportation Details with Quotation  
Dear Deepanshu, Please Find The Deal details which we want to Collaboration for the Transp...  
1.xlsx

The "On Hold" and "Resume" buttons allow temporary halts to the contract process, pausing the SLA timer for flexible management of contract requests.



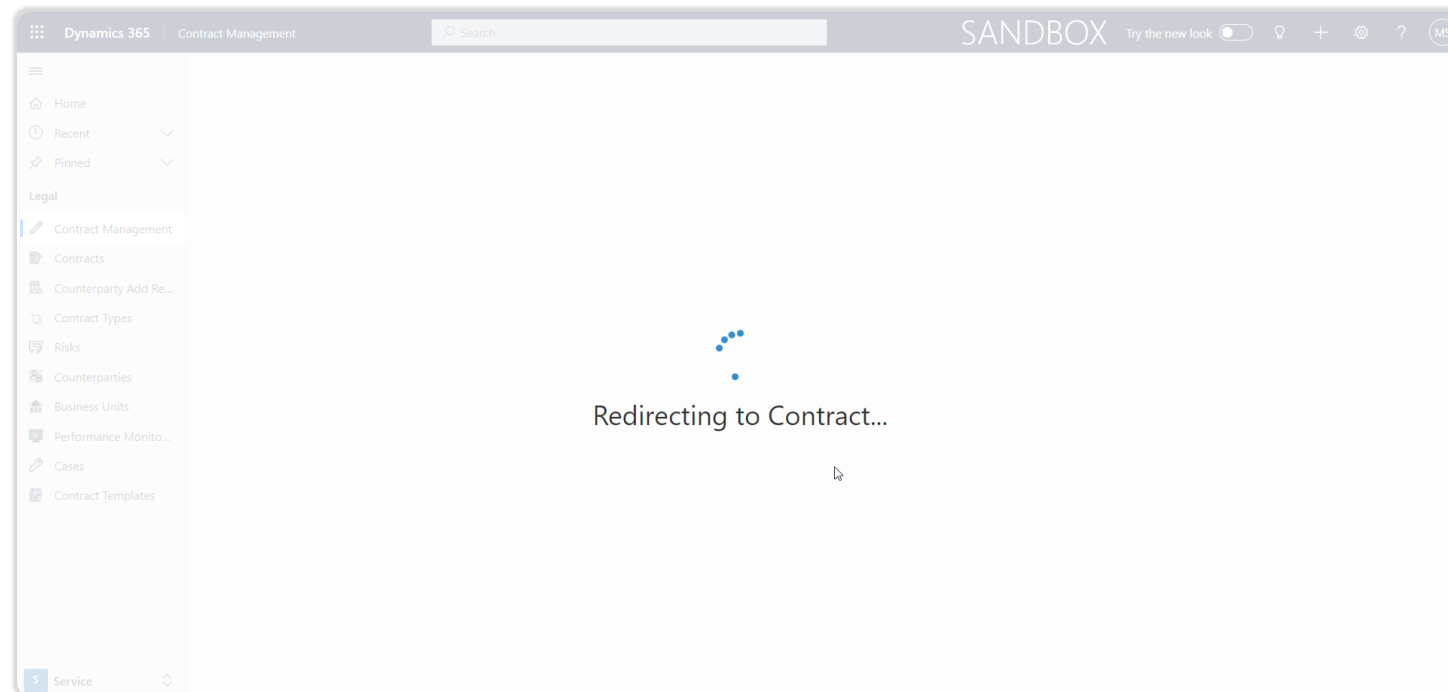
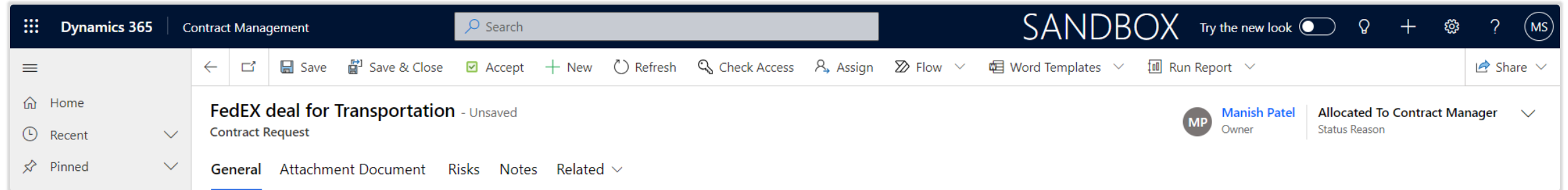
Track and assign contract requests to managers based on their current workload. A comment feature ensures detailed tracking of actions and notes.

The screenshot displays the Dynamics 365 Contract Management interface. The main window shows a contract request titled "FedEX deal for Transportation" with a unique reference number "CR-1068". The status is "Pending Allocation". A dialog box titled "Allocation" is open, displaying a list of managers and their current workload:

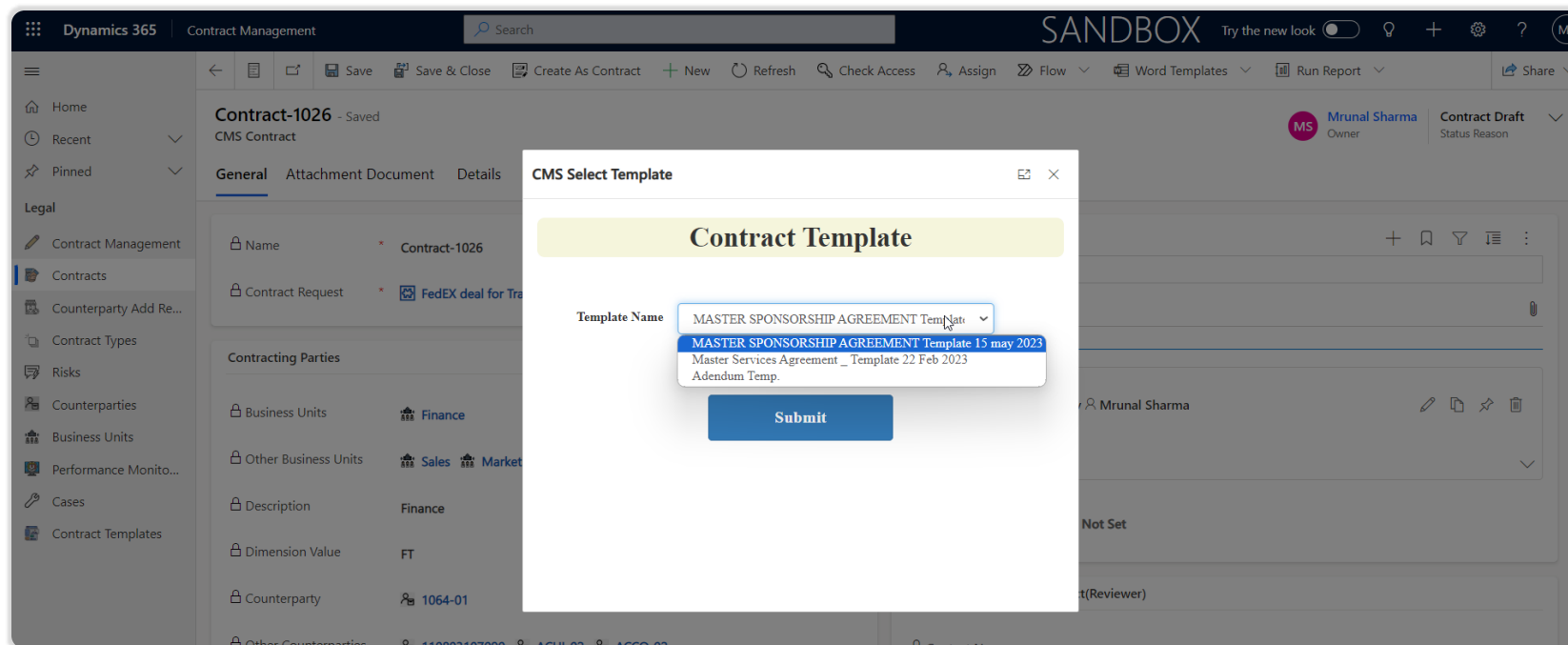
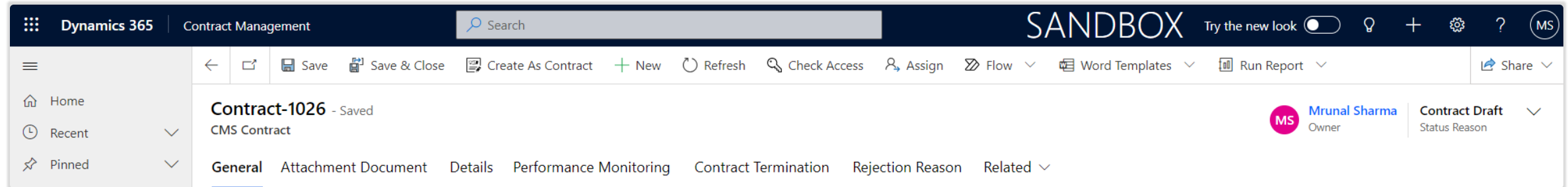
- Automation Dynatech (0)
- Automation Dynatech (0) (highlighted)
- Saurabh Todmal (2)
- Mrunal Sharma (5)

The background interface includes a sidebar with navigation options like "Home", "Recent", "Pinned", "Legal", "Contract Management", "Contracts", "Counterparty Add Re...", "Contract Types", "Risks", "Counterparties", "Business Units", "Performance Monito...", "Cases", and "Contract Templates". The top navigation bar shows "Dynamics 365", "Contract Management", a search bar, and various action buttons like "Save", "Allocation", "On Hold", "Rework", "Save & Close", "New", "Refresh", "Check Access", "Assign", "Flow", "Word Templates", and "Share".

The "Accept" feature converts the contract request into a Contract Entity, creating a new contract record. It automatically transfers all details from the request into the contract record for seamless processing.



The "Create as Contract" button allows users to select a template and generate the contract. It automatically populates the contract document with details from the contract record for streamlined creation.



A OneDrive link is generated for editing the contract document based on the Counterparty's specifications and request requirements. The autosave feature ensures all changes are saved and tracked online in real-time.

The screenshot displays a contract drafting interface. On the left, a sidebar contains links for 'Reporting Requirements', 'Document Link', and 'PDF Link'. The main area shows a Microsoft Word document titled 'Contract-1026\_2024-03-11T16\_52\_03.5161055Z'. The document content includes a 'DEFINITIONS' section with numbered items 3.1 through 3.1.6.4, detailing terms like 'Agreement', 'Business Day', 'Calendar Day', 'Calendar Month', 'Commencement Date', and 'Confidential Information'. Overlaid on the bottom right is a Dynamics 365 'Contract Management' sidebar. This sidebar includes a search bar, navigation buttons (Home, Recent, Pinned, Legal), and a list of contract actions: 'Contract-1026 - Saved', 'CMS Contract', 'General', 'Attachment Document', 'Details', 'Performance Monitoring', 'Contract Termination', and 'Rejection'.



The Contract Owner can review and place contracts on hold, pausing the SLA timer during high workload periods. They can also set the specific duration for which the contract will remain on hold.

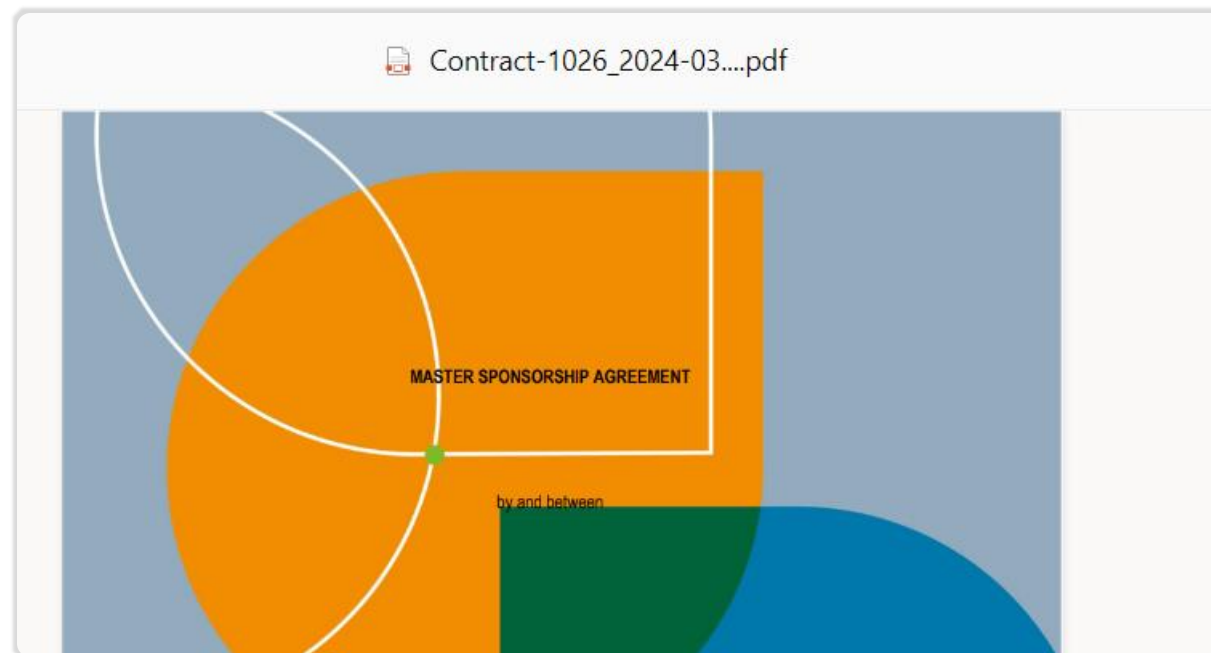
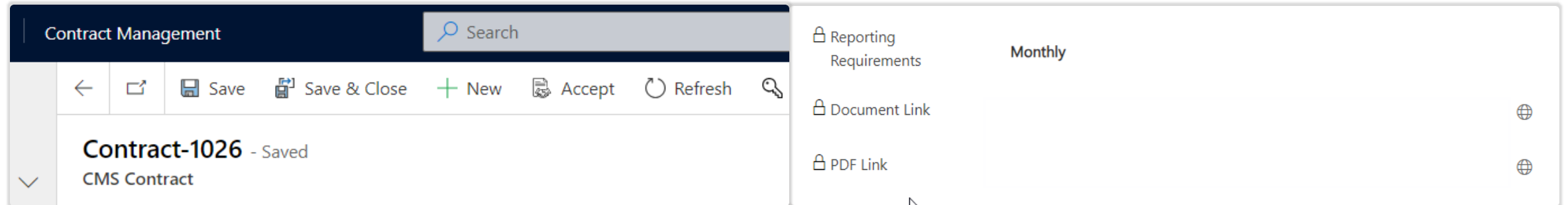
The screenshot displays the Dynamics 365 Contract Management interface. The top navigation bar includes 'Dynamics 365', 'Contract Management', a search bar, and a 'SANDBOX' environment indicator. The left sidebar shows navigation options like Home, Recent, Pinned, and Legal. The main content area shows 'Contract-1026 - Saved' with a 'CMS Contract' status. A user profile for 'Mrunal Sharma' (Owner) is visible, along with a 'Pending CO Contract Review' status. Below this, a list of tabs includes 'General', 'Attachment Document', 'Details', 'Performance Monitoring', 'Contract Termination', 'Rejection Reason', and 'Related'. The 'On Hold Contract' dialog box is open, featuring a text area for 'Enter Reason', a field for 'Enter Duration In Days', and a 'Submit' button. The background interface is dimmed, showing a list of contracts and a sidebar with departmental links like Finance, Sales, and Marketing.

The Contract Owner can send the contract to the Counterparty for review, with feedback attached to the CMS timeline. Once revisions are complete and the document is satisfactory, the "Approve" button finalizes it for signing.

The screenshot displays the Dynamics 365 interface for Contract Management. The top navigation bar includes 'Dynamics 365', 'Contract Management', a search bar, and a 'SANDBOX' environment indicator. The left sidebar shows navigation options like Home, Recent, Pinned, and Legal. The main content area shows a record for 'Contract-1026 - Saved' with the subtitle 'CMS Contract'. The record is owned by 'Mrunal Sharma' and is in the 'In Progress - CO Review' status. The top ribbon contains various action buttons: Save, Save & Close, Approve, Revise, New, SEND TO VENDOR, Refresh, Check Access, Assign, Flow, Word Templates, and Share. Below the ribbon, there are tabs for 'General', 'Attachment Document', 'Details', 'Performance Monitoring', 'Contract Termination', 'Rejection Reason', and 'Related'. The 'General' tab is currently selected.

Reporting Requirements	Monthly
Document Link	
PDF Link	---

The Contract Manager's "Accept" button converts the contract document into a PDF for signature, seamlessly integrated with OneDrive. A link to the PDF is then provided within the Contract Record for review.



The Contract Manager assigns the contract record to the Contract Owner via the "Assign" button, followed by a confirmation notification. The Contract Owner then accesses the drafted contract and triggers the signature workflow through the "Request for Signature" button, integrated with Adobe Acrobat Signature.

The image displays two screenshots of the Contract Management interface. The left screenshot shows an 'Alert!' dialog box with the message 'Executable version of contract send to Contract owner.' and a 'Confirm' button. The right screenshot shows the 'Contract-1026 - Saved CMS Contract' page with a 'Request For Signature' button and a user profile for Mrunal Sharma, Owner, with a status of 'Sent for Signatures'.

**Contract Management** Search

← ↗ Save Save & Close Assign + New Refresh

**Contract-1026** - Saved  
CMS Contract

Alert! ×

Executable version of contract send to Contract owner.

Confirm

**Contract Management** Search

← ↗ Save Save & Close Request For Signature + N

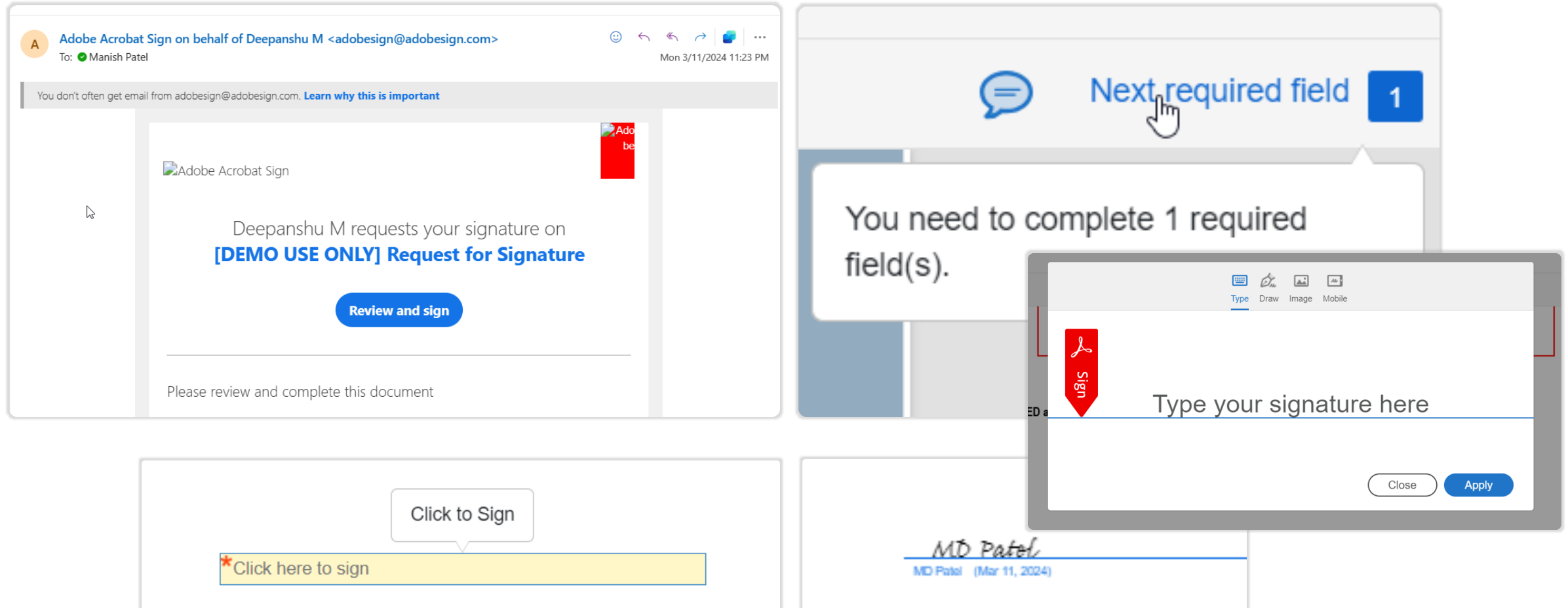
**Contract-1026** - Saved  
CMS Contract

Share

**MS** **Mrunal Sharma**  
Owner

**Sent for Signatures** ✓  
Status Reason

Adobe Acrobat's seamless integration with Adobe Sign facilitates document signing, status tracking, and management of signed documents directly within the application. It supports mobile signing, customizable digital signatures, and ensures security by allowing only designated users access to the signature link, accompanied by user guidance for the signing process.



After both parties sign the contract, a daily Power Automate flow updates the contract status to "Signed" and documents the signing in the record timeline. This feature also verifies the signing and calculates the contract's start and end dates automatically.

The screenshot displays the Dynamics 365 Contract Management interface. The top navigation bar includes the 'Dynamics 365' logo, 'Contract Management' title, a search bar, and a 'SANDBOX' environment indicator. The left sidebar shows a navigation menu with options like Home, Recent, Pinned, Legal, Contract Management, Contracts, Counterparty Add Re..., Contract Types, Risks, Counterparties, Business Units, Performance Monito..., Cases, and Contract Templates. The main content area shows a 'Contract-1026 - Saved' record with a status of 'Signed'. The 'General' tab is active, displaying a table of contract details. The 'Contract Termination' section lists three entries: 'Termination Letter Document Link', 'Termination Letter PDF Link', and 'Termination Letter Date'. The 'Contract Dates' section shows 'Contract Start Date' as 2024/03/11 and 'Contract End Date' as 2025/03/10. The 'Users' section shows 'Created By' as Mrunal Sharma.

Contract Termination		
Termination Letter Document Link	---	
Termination Letter PDF Link	---	
Termination Letter Date	---	

Contract Dates		
Contract Start Date	2024/03/11	
Contract End Date	2025/03/10	

Users	
Created By	MS Mrunal Sharma



Monthly reminders prompt users to conduct performance monitoring assessments, utilizing a form for ratings and comments. The collected data is stored in a performance monitoring dashboard, featuring color coding for easy analysis of vendor performance associated with contracts.

The screenshot displays the 'Contract Management' interface. The top navigation bar includes a search bar and a 'Performance Monitoring' tab. Below this, a table lists performance monitoring records. A modal window titled 'SERVICE PROVIDER SATISFACTION SURVEY AND RATING' is open, showing a form for selecting a vendor and rating their performance.

**Contract-1026 - Saved**  
CMS Contract

**Performance Monitoring Dashboard:**

Name	Contract Request	Contract	Vendor	Current Performance Monitoring Score Icon	Created On
Performance Monitoring-1007	FedEX deal for Transportation	Contract-1026	110803107090	●	2024/03/12 10:06

**SERVICE PROVIDER SATISFACTION SURVEY AND RATING**

Select Vendor:  
110803107090

**1. Performance of Services**

- ☐ Extremely Dissatisfied
- ☐ Somewhat Dissatisfied
- ☐ Neither Satisfied nor Dissatisfied
- ☐ Somewhat Satisfied
- ☐ Extremely Satisfied

Comment is mandatory

**2. Timeous performance/delivery of the services**

- ☐ Extremely Dissatisfied
- ☐ Somewhat Dissatisfied
- ☐ Neither Satisfied nor Dissatisfied
- ☐ Somewhat Satisfied
- ☐ Extremely Satisfied

1064 DEGREES PTY LTD

Note modified by R Deepanshu Main  
Approval note by contract owner

When vendor performance is low, the system allows users to initiate a case through the Breach of Contract button, granting legal users specific rights. This functionality enables task management and document uploads within the case management entity to support necessary actions.

The screenshot displays the Dynamics 365 Contract Management interface. The main view shows a case titled "Low performance by ACUI-02 Vendor" with a status of "In Progress". The case is managed by "Deepanshu Main". The interface includes a sidebar with navigation options like Home, Recent, Pinned, Legal, Contract Management, Contracts, Counterparty Add Re..., Contract Types, Risks, Counterparties, Business Units, Performance Monito..., Cases, and Contract Templates. The main content area shows the case details, including Case Name, Customer (ACUI-02), ID (CAS-887725-W5P6X3), Origin (Other), Area (Legal-Contract), Category (Litigation), Sub Category (Review), Contract Ref (Contract-1026), and Contract Owner (Deepanshu Main). A "Breach of Contract" button is visible in the top right corner. A secondary window titled "Performance Monitoring-1008" is also shown, displaying the "General" tab with a "Breach of Contract" button.

Users can customize the reminder notice period for contract renewals. If the Counterparty opts not to renew, the system provides the capability to send a termination notice letter for signature.

The screenshot displays the 'Contract Management' interface in a 'SANDBOX' environment. The main view shows details for 'Contract-1026 - Saved', a CMS Contract. The 'General' tab is active, showing fields for Name (Contract-1026), Contract Request (FedEX deal for Transportation), and Contracting Parties (Finance, Sales, Marketing). A 'Timeline' section on the right shows recent updates, including a modification on 2024/03/11 and an email from Mrunal Sharma. Overlaid on the interface are two windows. The first is a 'Confirm termination notice period contract' dialog box with the text 'Confirm the termination notice period 29/01/2025'. The second is the 'CMS Select Termination Letter' window, which features a 'Termination Letter Template' section with a 'Letter Name' dropdown (set to 'Adendum Ten') and a 'Termination Date' field (set to '12-01-2025'). A 'Submit' button is located at the bottom of this window.

To renew a contract, users can activate the Amend button, which generates a new contract request that mirrors the original process. Existing contract details are prepopulated to streamline the renewal procedure.

The screenshot displays the 'Contract Management' interface. The top navigation bar includes a search bar and a menu with options: Back, Save, Save & Close, Termination, Amend, and Send Termination Notice. The 'Amend' button is highlighted, and a tooltip labeled 'Amend' is visible. Below the navigation bar, the current view is 'Contract-1026 - Saved CMS Contract'.

The 'New Contract Request' form is shown, titled 'New Contract Request - Unsaved Contract Request'. It has tabs for 'General', 'Attachment Document', 'Risks', 'Notes', and 'Related'. The 'General' tab is active, showing a form with the following fields:

Name	
Unique Reference Number	CR-1071
Existing Request Form Unique Reference Number	FedEX deal for Transportation
Existing Contract Reference Number	Contract-1026

The system supports contract termination with options to upload termination documents. Notifications guide users through the termination process, ensuring compliance with documentation.

The image displays three overlapping screenshots of the DynaTech Systems interface, illustrating the contract termination workflow.

**Top Left Screenshot: "Terminate an Active Contract"**  
This window shows a confirmation message: "You are about to terminate an active contract before its termination date. Are you sure you want to proceed?". Below the message are two buttons: "Yes" and "No".

**Bottom Left Screenshot: "Terminate an Active Contract" (Form View)**  
This window shows the form for selecting the reason for termination and providing a comment.  
**Select reason(s) for termination:**  

- ☐ Breach by SAICA/entity
- ☒ Breach by counterparty
- ☐ Contract period reached
- ☐ Contract purpose achieved
- ☐ Mutual termination by Parties

**Comment:**  
A text area containing the comment: "Breach of Counterparty so need to Terminate this contract".  
**Upload File Here:**  
A file upload section with a "Choose Files" button and the text "FOLDER.ICO". A green "Process" button is at the bottom right.

**Right Screenshot: "Contract-1026 - Saved"**  
This screenshot shows the "Contract Termination" tab for a specific contract.  
**Contract-1026 - Saved**  
CMS Contract  
General Attachment Document Details Performance Monitoring **Contract Termination**  
**Termination Detail**  
A table summarizing the termination details:  

Reason for Terminating	Breach by counterparty
Comment for Terminating	Breach of Counterparty so need to Terminate this contract
Support Evidence	<a href="#">FOLDER.ICO</a>

Want to know more?

## Contact Us!

DynaTech Systems has proudly served clients seeking advanced tech solutions across the globe with top-notch precision and excellence.



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