



Accelerate Business

What Sets Us Apart

DynaTech's Competitive Advantage

Backed by years of expertise and a team of skilled professionals, DynaTech Systems stands at the forefront of the IT services industry. Our extensive portfolio includes cutting-edge solutions in cloud, ERP and CRM implementation, data analytics, artificial intelligence, and more.

We prioritize long-term partnerships built on collaboration and trust, delivering innovative, scalable, and secure solutions to keep our clients ahead in a rapidly evolving landscape.



150+

Global Projects

100+

Happy Clients

420+

Expert Minds

Microsoft Cloud Capabilities



Cloud



Azure
Infra



Azure
Services



Logic
Apps



Service
Bus



Functions



Event
Grid



API
Management



Synapse
Analytics



Load
Testing



Data
Factory



Business Applications



Marketing



Sales



Finance



SCM



Commerce



Customer
Service



Field
Service



Finance &
Operations



Project
Operations



Human
Resources



Low Code



Power
Pages



AI
Builder



Power
Apps



Power
Automate



Copilot
Studio



Data & BI



Fabric



Dataverse



Power BI



Customer
Insights



OneLake



Data
Engineering



Copilot



Data
Lake



Data
Factory



Data
Science



Data
Warehouse



Lakehouse



Microsoft
Purview



Real-Time
Intelligence

DynaTech

Managed Services



Managed Microsoft Services

Leverage our expertise in Dynamics 365, Power Platform, and Azure to drive your business to new heights.

Support & Optimization

Stay bug-free and upgrade to the latest platform versions seamlessly with our expert assistance.

24x7 Support

Benefit from our L1, L2, and L3 support, ensuring prompt incident resolution and on-demand resources.

Proactive Monitoring

We offer proactive and predictive monitoring of business processes, server infrastructure, and system health to keep you ahead.

Trusted Growth Partner

DynaTech is your sole source for Dynamics 365, Microsoft 365, and Azure requirements, providing tailored solutions for your business needs.

Products Covered



Microsoft
Dynamics 365



Microsoft
Power Platform



Microsoft
Azure



APIs

Customer Working Hours

Avail our expertise during your business hours for smooth collaboration and support.

Support and Incident Management

Including L1 support, our seasoned professionals handle L2 and L3 support, offering timely resolution of incidents and streamlined support processes.

Proactive Monitoring and DevOps

We go the extra mile with proactive monitoring of:

- Business Processes
- System Health, and
- Timely Deployment of updates through a robust DevOps process, ensuring your systems remain agile and up-to-date.

Change Requests and New Developments

With DynaTech, you can rely on our expertise for managing:

- Change Requests
- New Reports
- User Onboarding
- Security Coaching
- Other development needs.

Initial Customer Onboarding

At DynaTech, we prioritize a seamless onboarding process, starting with clear and open communication.

Followed by the setup of generic system accounts at your domain and meticulous configuration of LCS and Azure DevOps projects.

Prepare Dev Server

Trust us to handle the review and setup of your:

- Initial infrastructure
- Co-ordinate with Microsoft Azure for the procurement of required SKUs
- Deploy cloud-hosted environments (D13v2) for maximum efficiency

Go-Live Assistance

Our experienced team ensures a successful go-live through:

- Pre-go-live checklists
- Meticulous implementation of LCS methodology (Analysis, Design and Development, Test, Deploy, and Operate)
- Timely deployment of your production environment

BYOD Deployment & CI/CD

As part of our managed services, we facilitate BYOD prerequisites discussions, Fabric and server configurations, and package deployment automation through Azure DevOps pipelines and Fabric APIs, streamlining your development processes.

Version Upgrade Services

We ensure a hassle-free version upgrade process with:

- Meticulous database export/import
- Developer VM upgrades
- Comprehensive upgrades across your system environments
- Including SAT and production environments

Database Restore and Power BI Integration

Rely on our experts for:

- Seamless Database Refresh
- Import
- Visual Studio Get-Latest and Full build activities, keeping your data and system components up-to-date and efficient

Power BI & BYOD Integration

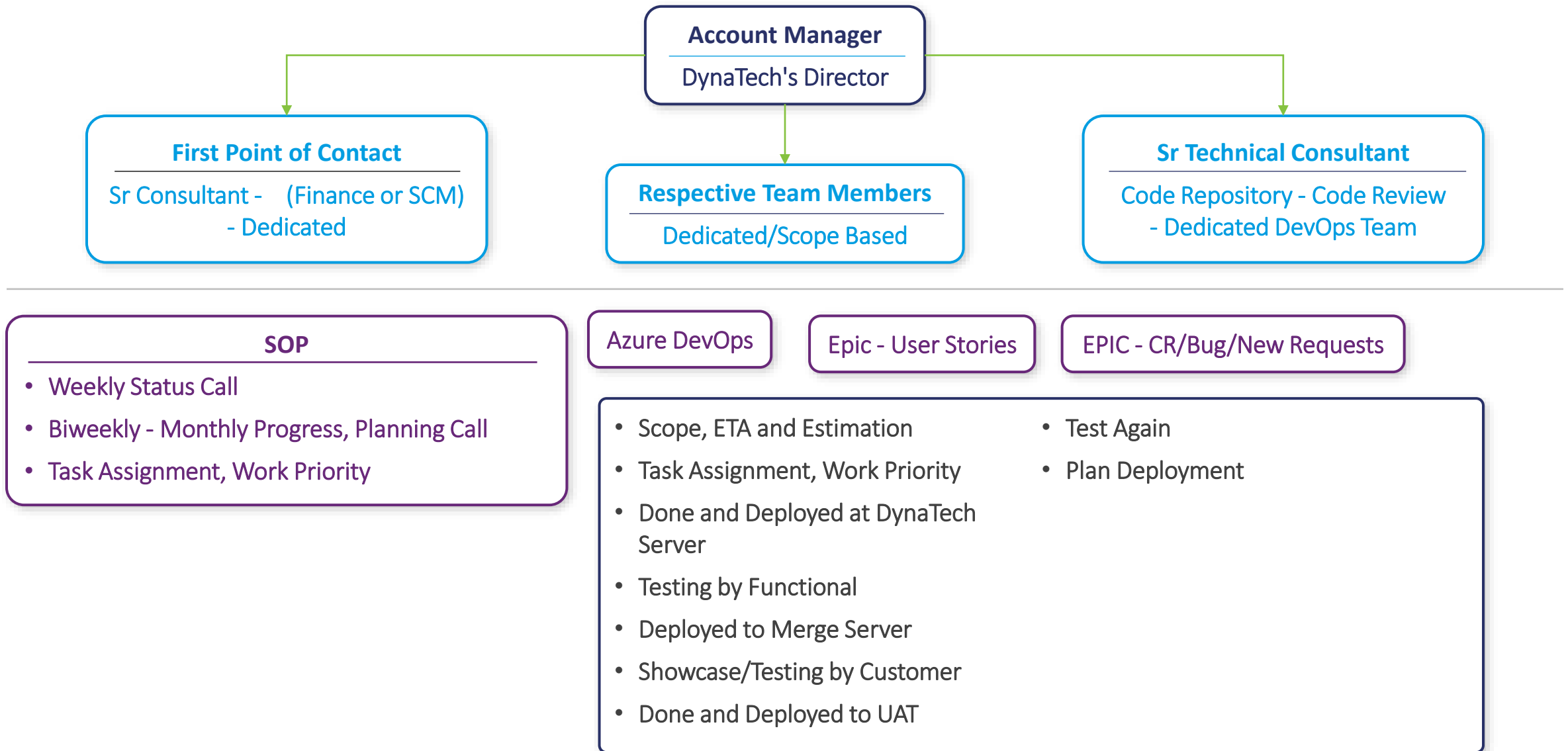
Our team handles the intricate process of Azure rights configuration, report deployment, and BYOD integration with Finance and SCM.

Optimizing your data analysis and reporting capabilities.

Developer Server Maintenance Tasks

We provide continuous support for your developer servers, including:

- VSTS Branch Creation
- Troubleshooting Issues
- IIS Restarts
- Database log file size reduction, ensuring smooth operations and minimal disruptions



Review D365 Environments

- › **DevOps:** Assess DevOps processes and tools.
- › **Versions:** Verify D365 and related software versions.
- › **Servers:** Inspect server configurations and health.
- › **Status Alignments:** Ensure system statuses match business requirements.
- › **Add-ons:** Review installed add-ons and functionalities.
- › **Customizations:** Evaluate customizations and their system impact.

Setups

- › **Company:** Configure company-specific settings.
- › **BPF (Business Process Flows):** Set up and customize business process flows.
- › **Teams:** Establish and configure teams and roles.
- › **Modules:** Enable and configure necessary modules.
- › **Features:** Activate and configure relevant features.
- › **Parameters:** Set system parameters to match business needs.

Process

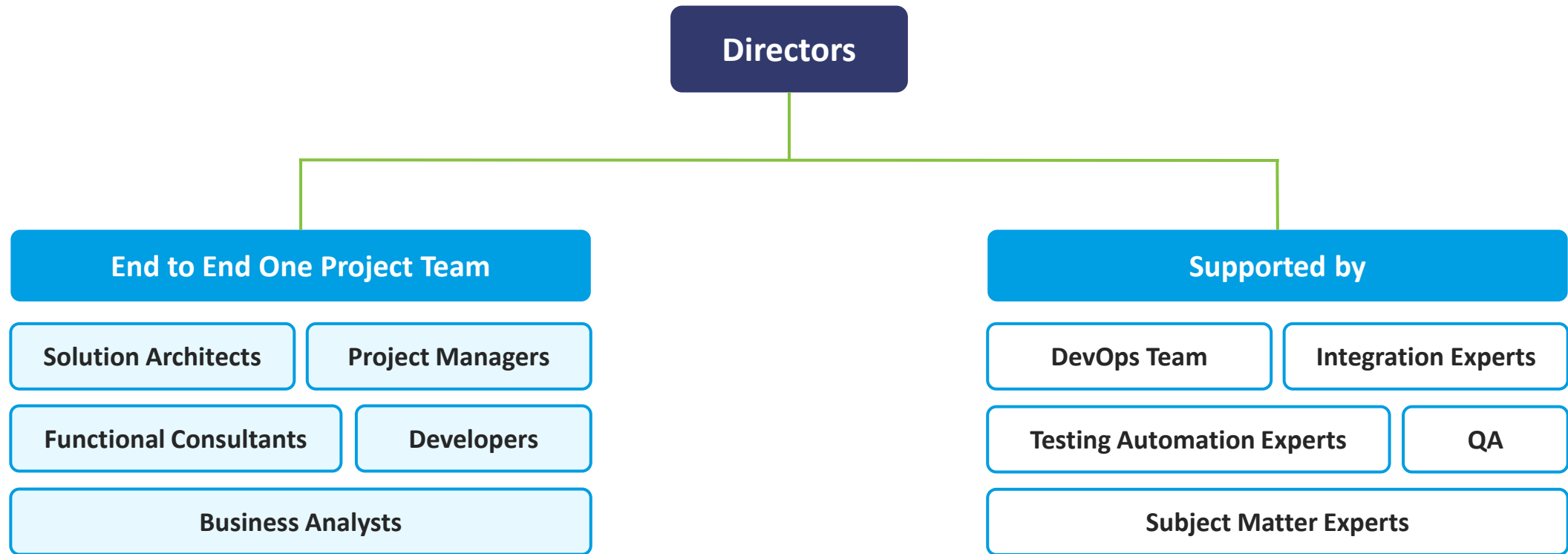
Content: Define and document business processes.

Documentation

- › **Review User Stories:** Assess and document user stories.
- › **User Manuals/Videos:** Examine available manuals and training videos.
- › **Talk to IT/PMO/Leadership:** Discuss KPIs with IT, PMO, and leadership teams.
- › **Compare with Mapping:** Compare findings with existing process mappings.
- › **Comparison Document:** Document system comparison and understanding.
- › **Questions:** Engage users to clarify and document open questions.

System Progress Report

- › **Feature Status:** Document status of features, customizations, and test scenarios.
- › **User Understanding:**
 - › Prepare and validate test cases, Evaluate user awareness and understanding, Conduct and document training sessions.



Services Under SLA**The Incident Support Part of Managed Services**

- Work halted on core application or severe business outage
- L1 Support Team
 - Work Impacted for many users or key business system functionality affected; No reasonable alternative
 - Errors
 - Performance issues
 - User Support, training and data entry issues
 - Bugs which impacts severe business outage
 - Urgent Deployment or Roll back
- Available on customer working hours

SLA

Support Level	Reaction/Response time	Business Systems Scenario
Priority 1 (Critical)	15 Minutes	Work Halted on Core Application or Severe Business Outage
Priority 2 (High)	1 Hour	Work Impacted for Many Users or Key Business System Functionality Affected; No Reasonable Alternative
Priority 3 (Medium)	8 Hour	Work Impacted Down for Several Users, but Reasonable Alternative/Work Around Exists
Priority 4 (Low)	24 Hour	Work Unaffected or Very Few Users Affected
NO SLA	Not covered under SLA	Planned Tasks, Trainings, Upgrades, Tasks Related to Development, Customization, Enhancement, New Implementation etc.

Services Not Under SLA**Upgrades – Upgrade to the Latest Version of the Platform and Stay Bug-free****Dynamics and Azure System Health Checkups****Deployments, DevOps Management**

- Weekend support for Deployment

The Incident Support Part of Managed Services

- Work impacted down for several users, but reasonable alternative/work around exists
- Work is assigned based on Queue
- Not specific to customer time zone

Ticket Requests

- Tickets with research/analysis needs
- Change requests
- New Developments
- New Reports
- New User onboarding
- New User Training, Scheduled Training Sessions
- Security, Coaching, Support
- Proactive and predictive monitoring of business processes
- Constant and on-time deployment of system updates
- DevOps Code review, testing, and deployment

Scale and Growth

- Review Process with SMEs and Users
- Suggestions for optimizations and Change requests
- POC of New Features, new relevant Products

Option 1 - Fixed Cost - Fixed Time Expertise (FTE)

160 Hours X FTE/Month to Be Billed at XX/Month X FTE

Fixed Time Expertise (FTE): Dedicated resources available for a fixed duration.

Technical Functions Supported: Monitoring, incident management, change requests, new development, upgrades.

Dedicated Resource Types: Technical experts, functional experts, SCM experts and more!

Billed at the End of Every Month - No Advance

24/7 Availability

Option 2 - Time and Material

\$XX/Hour

Task-Based Resources: Resources are allocated from a pool based on specific tasks, not dedicated full-time.

Request, Review, Estimate, Progress, Delivered and Invoiced

Every Request will be Reviewed by Assigned Single Point of Contact - Functional/Technical Consultant

After Review and Discussion Estimates will be Provided, and Invoice at On Delivery Only at \$XX/Hour



24x7 Support Plans for Uninterrupted Operations

- › Comprehensive L1, L2, and L3 support for incident resolution.
- › On-demand resources to minimize downtime and ensure continuous operations.
- › User support and training for effective system use.

Global Support Coverage

Dedicated teams in Australia, the Philippines, India, and Oman provide round-the-clock support across time zones.

Continuous Monitoring and Incident Review

- › Continuous incident monitoring for timely resolution and proactive system enhancements.
- › Regular reviews and feedback loops to ensure evolving support aligned with business needs.

Proactive Monitoring and DevOps

- › Proactive monitoring of business processes and system health.
- › Timely updates and agile systems through a robust DevOps process.

Performance Support

Continuous monitoring of system performance to address potential issues preemptively.

Deployments Using CI/CD Pipelines

Seamless and efficient deployments with Continuous Integration/Continuous Deployment (CI/CD) pipelines, minimizing risks.

Change Requests & New Developments

Expertise in managing change requests, developing reports, onboarding users, and providing security coaching.

Team Structure for 24x7 Support

- › **Frontline Team:** Available 24x7 for initial incident reports and immediate assistance.
- › **Technical Experts:** Provide in-depth technical analysis and troubleshooting.
- › **Subject Matter Experts (SMEs):** Offer specialized knowledge and advanced problem-solving.

Our Clients

DynaTech's Circle of Trust

Process Manufacturing



NA, Europe, Asia



USA



USA



USA



USA



Middle East



USA



India



India



India

Discrete Manufacturing



USA



USA



USA



India

Projects Manufacturing



USA, EU, China



Middle East



France



USA

Services & Distribution



USA



USA



UK



USA, UK, AU



RSA



USA



Canada



India



India



India

1. Does DynaTech Focus only on Microsoft Technologies?

Yes, but we have partnered with local companies to work with support on domain like, AWS, SAP, E-commerce platforms, .net, java, react etc.

2. Does DynaTech have experience in Migration to Azure?

Yes.

3. What are the different types of Managed Services DynaTech provides?

As per the presentation, customer can select;

1. Products
2. Services
3. Managed service program to configure right Managed Service for them self.

4. How do you charge for the Managed Services Pay-As-Go/Total package deal?

It is based on 3, how and what you choose.

5. Are the SLAs changeable or built-in?

Yes, it is configurable based on customer needs.

6. Does DynaTech support all services of D365?

Yes.

Want to know more?

Contact Us!

DynaTech Systems has proudly served clients seeking advanced tech solutions across the globe with top-notch precision and excellence!



Locations

USA, Canada, UK, India



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