





What Sets Us Apart

DynaTech's Competitive Advantage

Backed by years of expertise and a team of skilled professionals, DynaTech Systems stands at the forefront of the IT services industry. Our extensive portfolio includes cuttingedge solutions in cloud, ERP and CRM implementation, data analytics, artificial intelligence, and more.

We prioritize long-term partnerships built on collaboration and trust, delivering innovative, scalable, and secure solutions to keep our clients ahead in a rapidly evolving landscape.

150+

Global Projects

100+

Happy Clients

450+

Expert Minds















DynaTech Systems

Al – Led Microsoft Cloud Capabilities



Microsoft Cloud & Low Code



Azure





Event Grid







Azure

Services



Synapse

Logic

Apps



Power

Pages



Service

Bus

Load

Power

Automate



Functions



Power Apps



Data Factory

Builder



Azure FHIR



Agentic Al Business **Applications**



Sales



Finance





Customer Service

Commerce



Field **Service**



SCM

Customer Insights & Marketing



Human Resources

Project

Operations



Data & Al



Fabric



Copilot



Power



Data Warehouse







Lakehouse Real-Time







Data

Lake

Engineering



Data

Factory

Dataverse



Microsoft **Purview**

Data

Science



Databases



Azure Al Foundry



Copilot Studio







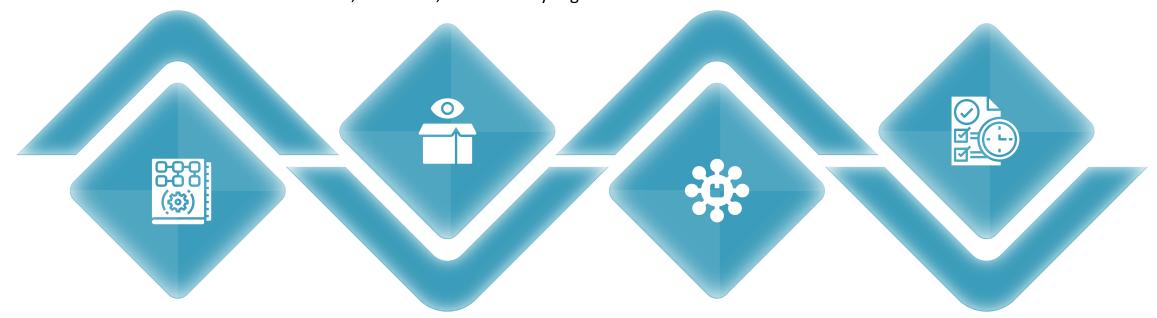


Modern Master Data Management with Microsoft Fabric + Al

From fragmented data to intelligent, trusted business insight

Each stores related information about the same customers or vendors, but details often differ — names, addresses, and IDs rarely align.

This trusted data foundation ensures every team and application works with the same reliable information.



Modern organizations rely on many business systems — from ERPs and CRMs to accounting and support tools like QuickBooks, GP, or Dynamics.

Master Data Management (MDM) connects these systems, cleans and merges their records, and creates one centralized, accurate "golden record."



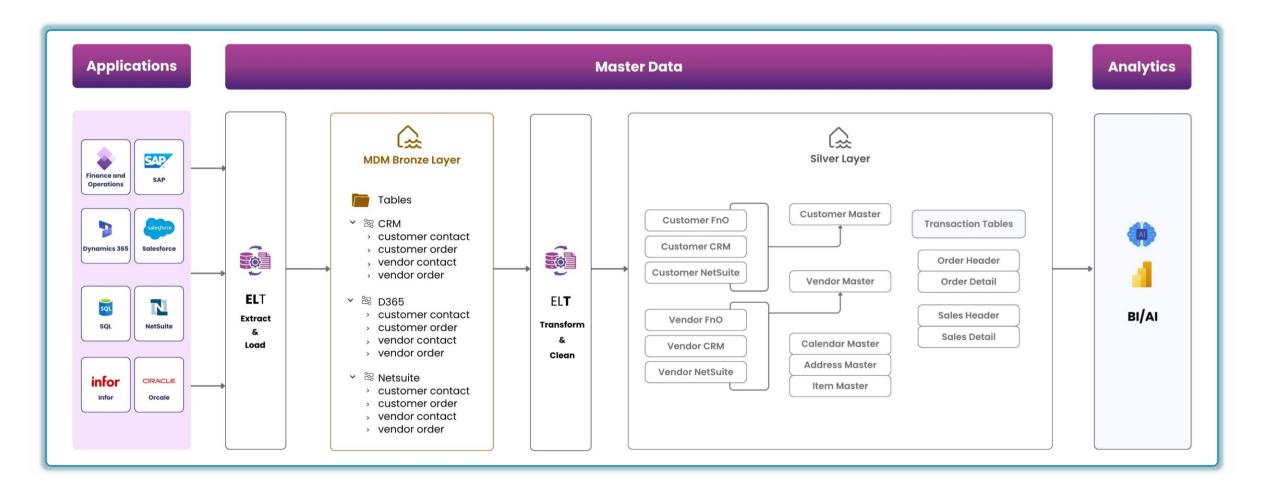
Today's Data Challenge:

- Across the enterprise, data is duplicated, inconsistent, and constantly changing. A single customer or product can appear in several versions, depending on where it's stored or who updated it last.
- > Frequent manual edits, third-party integrations, and address corrections make it even harder to maintain accuracy.

The result: reporting delays, integration errors, and compliance risks.

 Clean, connected data enables better analytics — and better analytics lead to smarter decisions.





Architecture of MDM



- > Fabric integrates 145+ sources via Dataflow Gen2 & Data Factory.
- > Databases: SQL, PostgreSQL, SAP, Oracle, MySQL, Redshift, BigQuery, Snowflake, etc.
- > Storage: Azure Blob/Data Lake, S3, GCS, Oracle Cloud
- > Apps: Dynamics, Salesforce, ServiceNow, SharePoint, Dataverse
- > Protocols: FTP/SFTP, HTTP, REST, File System

Benefit: Unifies all your siloed data in one place.

> Al-powered rule suggestions, metadata-driven validation, and BI dashboards for data quality review.

> Benefit: Errors fixed, duplicates removed — your data is now analysis-ready.

Ensure uniformity by standardizing data (e.g., employee names in CRM using SAP master).

Benefit: Enables consistent, shareable data—no more duplicate entries like 'USA', 'United States', and The US'. '

STANDARDIZE

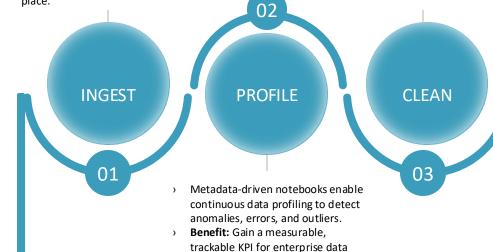
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- Distribute consolidated master data to all required systems for consistency.
- Enable real-time data sync from MDM to connected applications and analytics platforms.
- Benefit: Keeps downstream systems continuously updated — ensuring data is always accurate, accessible, and ready for business use.
- Delivers insight-ready information for faster reporting and better decision-making.

DISTRIBUTE

& STREAM

07



quality.

RAW SOURCE DATA FLOWS INTO YOUR MDM PLATFORM

Easy POST API module in Fabric enriches address data in customer master via MDM.

04

ENRICH

Benefit: Automates filling gaps at scale—boosts reporting accuracy and saves time.

MDM creates a golden record by consolidating customer data from SAP & CRM into Fabric's Silver layer.

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CONSOLIDATE

> Benefit: High-quality, authoritative data—securely accessible to systems and users.

> **INSIGHT READY DATA IS FED INTO YOUR**

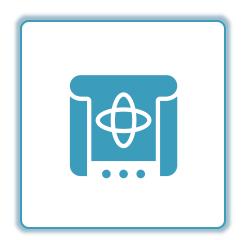
ANALYTICS ENGINE





Traditional MDM

- > Manual
- > Reactive
- > Disconnected



Modern MDM

 Fabric foundation + AI automation + Purview governance.

Why It Matters:



Creates one trusted version of every entity (Customer, Vendor, Product).



Enables AI readiness and predictive analytics.



Ensures compliance and auditability by design.





- > DynaTech's **Master Data Management (MDM) tool** with Fabric and AI is a unified platform built to simplify and strengthen enterprise data management within the **Microsoft ecosystem**.
- > It's designed to ensure that every business function from Finance to Operations works with clean, consistent, and connected data.

The Tool Is Capable Of:



Master Data Management: Consolidates and governs critical business data (customers, vendors, products, COA) across all systems.



Data Quality Validation: Automatically checks data accuracy, completeness, and consistency using pre-defined business rules and AI assistance.



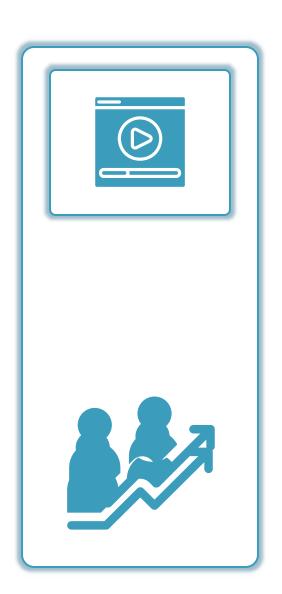
Data Migration: Seamlessly transfers and transforms data from legacy or external systems into Microsoft Fabric with full traceability and control.



- > All your data from ERP, CRM, and other systems is brought into one place inside Microsoft Fabric.
- > Instead of scattered sources, everything now flows into a single, secure environment.

Business Outcome

- > You can finally see everything in one place.
- No more juggling files or disconnected systems.
- > A strong foundation for accuracy and governance.

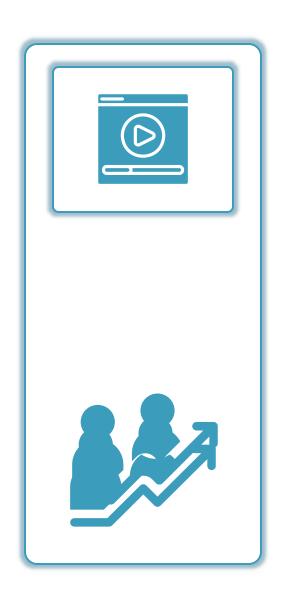




- > By leveraging Azure OpenAI services, the system intelligently scans and classifies your data into master (customers, vendors, products) and transactional (orders, invoices) categories.
- > It applies natural language understanding to generate clear, human-readable descriptions, helping business users easily interpret complex data structures.

Business Outcome

- > Clear visibility into what data exists and how it's used.
- > Easier collaboration between business and technical teams.
- > Confidence that your data is well understood before cleanup begins.



Step 3A: Data Clean - Understanding Validation Rules



What Are Validation Rules in Data Cleaning

- Validation rules define the conditions that your data must meet to be considered accurate, complete, and reliable.
- > They help identify when information is missing, incorrect, or inconsistent ensuring data is cleaned in a consistent, repeatable, and auditable way.

Examples

- "Email address must follow a valid format."
- "Customer ID should not be blank."
- > "Product price must be between defined limits."

Why It Matters

- > Prevents bad data from entering the system.
- > Ensures accuracy across all records before they're used for reporting or AI.
- > Builds trust in business decisions based on clean, verified data.



DynaTech's Data Cleaning Process with 39 Validation Rules

What Happens

- > In the Clean step of MDM, DynaTech applies a library of 39 predefined validation rules that automatically detect and fix issues like missing, duplicate, or invalid data.
- These rules check everything from column values and data types to patterns, ranges, and relationships — ensuring every record meets business and data quality standards.



- Automates data validation: Al uses these rules to flag and correct errors instantly.
- > Ensures consistency: The same standards apply across all systems and regions.
- > Saves time: Reduces manual reviews by 60–70%.
- > Improves trust: Clean, verified data is ready for operations, reporting, and analytics.

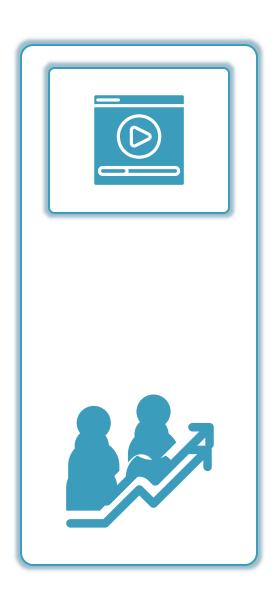


| Category | Validation Rule | Description |
|--------------|--|--|
| Completeness | expect_column_values_to_not_be_null | Field must not be empty |
| Accuracy | expect_column_values_to_match_regex | Email or phone number must match a valid pattern |
| Consistency | expect_column_values_to_be_in_set | Payment terms must match approved list |
| Integrity | expect_multicolumn_values_to_be_unique | Customer ID + Location must be unique |
| Validity | expect_column_values_to_be_between | Price must fall within defined range |

> The system fills in missing details — like verified addresses or regional data — using trusted external sources and APIs.

Business Outcome

- > Complete records without manual entry.
- > Better accuracy for reporting and insights.
- > Time saved for teams who rely on complete information.

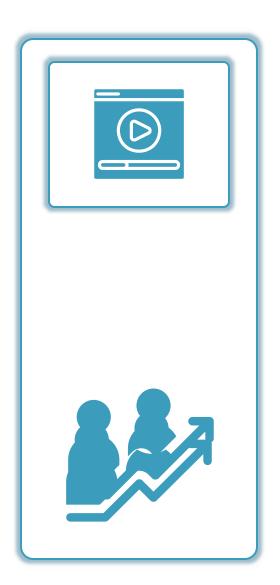




- > All data is aligned to the same naming and format standards for example,
- > "US," "U.S.," and "United States" are standardized to "USA."

Business Outcome

- > Everyone works with the same format and language.
- > Reports become faster, cleaner, and more reliable.
- > No confusion caused by inconsistent data.

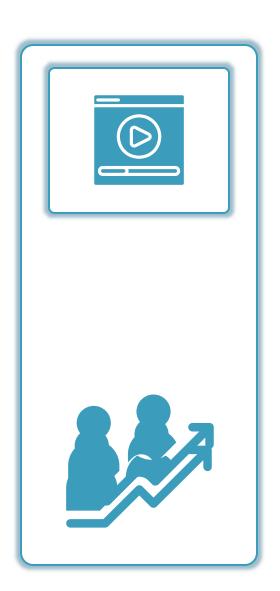




> Al compares and merges similar records across systems — picking the most accurate details to form one single version of truth called the Golden Record.

Business Outcome

- > One trusted record for every customer, vendor, or product.
- > Duplicates eliminated across systems.
- > Simplified reporting and faster access to correct data



Once the master data is ready, it's automatically shared back with your connected systems — like ERP,
 CRM, and analytics tools.

Business Outcome

- > Every department always works with the latest, most accurate data.
- No more conflicting reports or mismatched entries.
- > Decisions are faster, aligned, and data-driven.





Typical Outcomes



Reduction in Reconciliation Effort.



Faster
Reporting & Analytics.



Improvement in Compliance Scores.



Improved Data Accuracy for Master Domains.



Real-time Al-readiness for Copilot and Bl.

Start Your MDM Journey

Identify priority domains.

Launch Fabric + AI pilot with DynaTech.



Conduct a discovery workshop (2–3 weeks).





Define governance roles and KPIs.

"Let's build your intelligent data foundation together."



AI-Powered Financial Insights

Get real-time visibility into balances across customers, vendors, inventory, banks, and GL with simple Copilot prompts in D365 Finance.

Al Chatbot for Customer Interaction

Deliver human-like, guided experiences from product discovery to order placement using Copilot-powered chatbots.

Membership Services with Chatbots

Automate application status checks, document generation, and member FAQs—no human intervention needed.

Data Transformation with Copilot in Dataflow

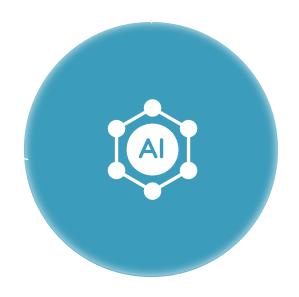
Clean, merge, and shape datasets using natural language—no code required.

Code-Free Exploration in Notebook

Query, debug, visualize, and convert SQL to Python seamlessly with Copilot in Microsoft Fabric Notebooks.

Effortless Report Building with Fabric Copilot

Generate interactive Power BI reports by simply describing your data needs.



Al-Driven Sales Forecasting

Predict daily product-level sales using historical and external data like weather, with visual insights into key drivers.

Instant Insights in Report View

Ask questions and get live, contextual summaries directly from Power BI dashboards—no digging required.

Smarter DAX Queries with Copilot

Learn, write, and optimize DAX measures faster using Alpowered assistance in DAX Studio.

Campaign Automation with Copilot in Marketing

Build and launch hyper-personalized, multi-channel campaigns in minutes using prompt-based journey creation.

Customer Service Efficiency with Copilot

Empower agents with summarized case details, suggested responses, and relevant knowledge—automatically.

Conversation Summarization with Audio Analyzer

Automatically transcribe, summarize, and extract insights from recorded meetings or consultations in seconds.



Associations & Memberships

Nonprofit Organizations

Associations and memberships

> Foundations & Grantmakers

> Workforce & Continuing Education

Project & Services

Architecture & Engineering Services

> Clinical research Organizations

Energy & Utilities Contractors

Facility Management Providers

Manufacturing

- Automotive Components
- > Furniture & Fixtures

> Chemicals Processing

Medical devices

High-Tech/Electronics

- Paper, Packaging & Printing
- > Heavy Machinery &Industrial
- Food & Beverage

FMCG, Distribution & E-commerce

→ Grocery & Supermarkets

Apparel & Footwear

> Health & Beauty

Office Supplies & Stationery Retailers

> Electronics & Appliances

> Pharmaceuticals

- > Home Goods & Furniture
- > Wholesale / Distribution



Want to know more?

Contact Us!

DynaTech Systems has proudly served clients seeking advanced tech solutions across the globe with top-notch precision and excellence.



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