

# **DynaTech** | Systems

What Sets Us Apart

# DynaTech's Competitive Advantage

Backed by years of expertise and a team of skilled professionals, DynaTech Systems stands at the forefront of the IT services industry. Our extensive portfolio includes cutting-edge solutions in cloud, ERP and CRM implementation, data analytics, artificial intelligence, and more.

We prioritize long-term partnerships built on collaboration and trust, delivering innovative, scalable, and secure solutions to keep our clients ahead in a rapidly evolving landscape.













150+ Global Projects

100+
Happy Clients

450+
Expert Minds





# Microsoft Cloud Capabilities



# Cloud



Azure Infra



**Event** Grid



Azure **Services** 



API Management





Synapse **Analytics** 



Service Bus



Load Testing



# **Business Applications**



Marketing

Customer

Service



Sales





Field Service



Finance

Finance &

Operations



Project **Operations** 

SCM



Commerce



Human Resources



# Low Code)



Power **Pages** 



Copilot Studio



Builder



Power Apps



**Functions** 

Data

**Factory** 

Power **Automate** 



# Data & BI



**Fabric** 

Data



**Dataverse** 

Data

Factory



Power BI

Data

Science





Customer

Insights

Data

Warehouse



OneLake

Lakehouse



Data

Microsoft

**Purview** 





**Real-Time** 

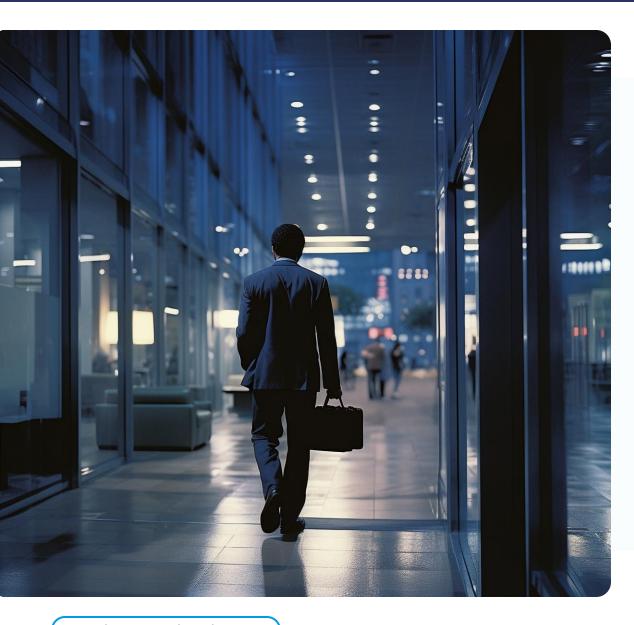
Intelligence





# Member Experience & Lifecycle Powered by DynaTech & Microsoft Dynamics 365





# Deliver a Seamless Member Journey

Modernize the member lifecycle from onboarding to renewal with automation, personalization, and robust self-service.

Digital membership forms, automated workflows, and configurable membership types

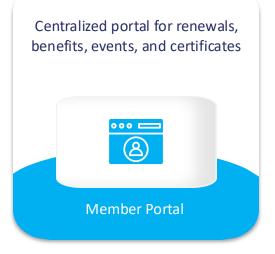
Application & Approval













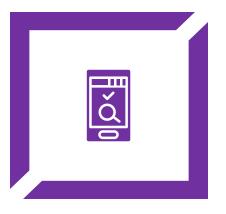




Online membership applications configurable for individual, student, corporate, or lifetime categories.



Automated approval workflows reduce manual review and accelerate onboarding.



Track application status, required documents, and eligibility checks within CRM



Trigger welcome packages and onboarding campaigns upon approval

Define and manage multiple membership categories, pricing tiers, and entitlements.





Configure benefits such as event discounts, premium content access, or CEU/CPD tracking.

Offer flexible terms: monthly, annual, or lifetime





Support mid-term upgrades/downgrades with automated workflows for billing adjustments.

01

> Automated renewal notices delivered via preferred communication channels.

02

> Recurring billing with options for installments, proration, and discounts.

03

> Configure grace periods to prevent service interruptions.

04

> Auto-update membership status in CRM post-payment.



> Instantly issue digital membership ID cards after approval.



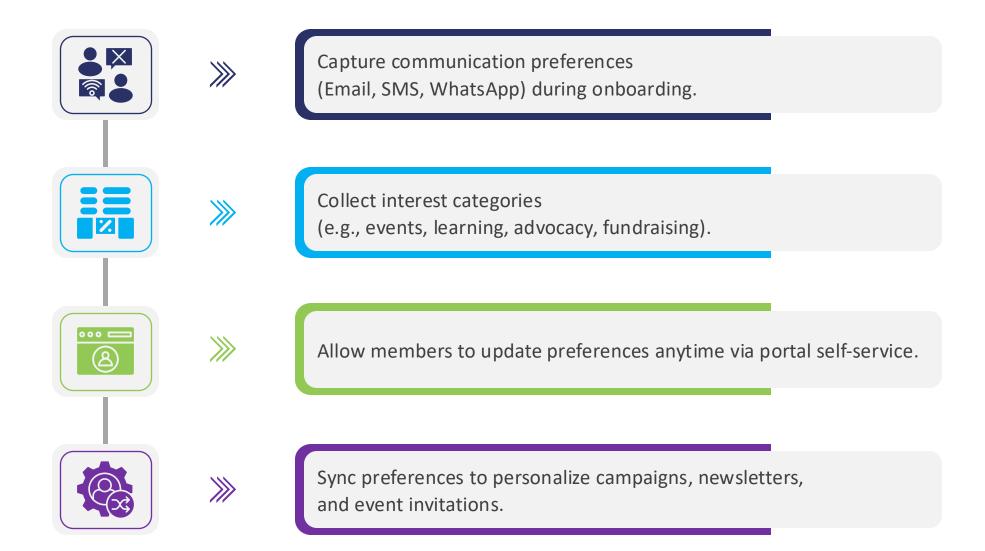
> Include member name, validity, QR verification, and association branding.



> Assign recognition badges for milestones (e.g., loyalty, premium tiers).



> Members can download IDs from the portal or store them digitally on devices.





> One-stop member hub for applications, renewals, benefits, events, and certificates.



> Personalized dashboard with membership status, CEUs, achievements, and purchase history.



> Role-based access ensures secure and tailored views.



> Fully mobile-responsive design for anytime access.



> Automated invoice generation for dues, renewals, and adjustments.



> Process refunds, discounts, and billing corrections.



> Full integration with Dynamics 365 Finance & Operations for accounting and tax compliance.



> Transparent financial reports for leadership and audits.

Predict dropout risk using engagement and activity scoring.



Export and share insights with leadership or board committees.



Monitor retention, churn, and renewal KPIs in real time.

Power BI dashboards with historical and trend analysis.



Deliver a modern, self-service membership experience.



Faster application processing and renewals.



Improved member satisfaction through personalization.



Reduced manual workload via automation.



Enhanced financial transparency and accountability.

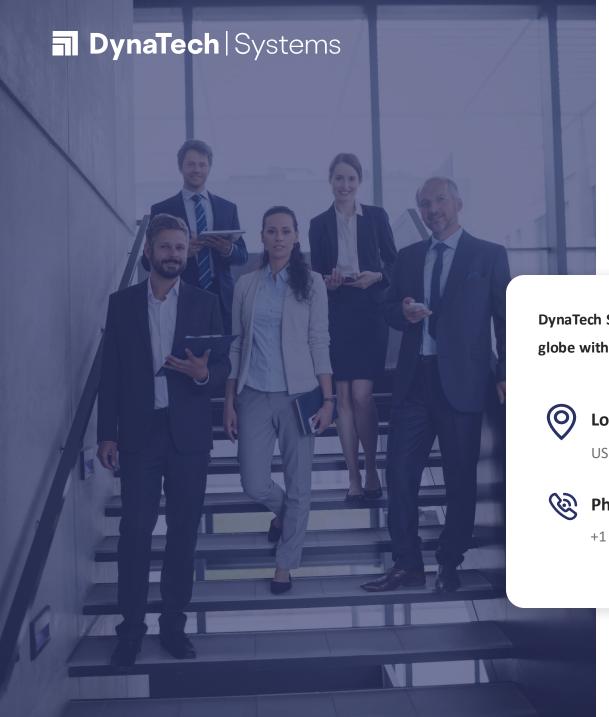
**70% faster membership renewals** through automation.



Better insights for strategic decision-making.

**60% increase in self-service adoption** via portals.

Stronger retention, engagement, and loyalty.



Want to know more?

# **Contact Us!**

DynaTech Systems has proudly served clients seeking advanced tech solutions across the globe with top-notch precision and excellence.

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### **Visit Our Website**

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